# Hampton-Alexander Review FTSE Women Leaders

Improving gender balance in FTSE Leadership

November 2016



Sponsored by



It is clear that the voluntary business-led framework to improve the number of women at the top of British business is working and it is time to extend the focus beyond the boardroom.

Today we launch the next stage in the journey where FTSE 100 companies will aim for a third of their all-important leadership roles to be occupied by women by the end of 2020.

| Sir Philip | Hampton |
|------------|---------|
| Chair      |         |

Dame Helen Alexander Deputy Chair

Hampton-Alexander Review

#### **Steering Group**

Charles Berry Fiona Cannon OBE Simon Collins Andrew Duff Alison Platt CMG Denise Wilson OBE

#### **Advisory Panel**

Carolyn Fairbairn CBI

Lady Barbara Judge Institute of Directors Andrew Ninian The Investment Association

**Professor Cilla Snowball** Women's Business Council Brenda Trenowden 30% Club

Professor Susan Vinnicombe CBE Cranfield University

# Contents

| Forewords                            | 4  |
|--------------------------------------|----|
| Word from our Sponsors               | 6  |
| Executive Summary                    | 8  |
| The Recommendations                  | 10 |
| Evidence                             | 12 |
| A 'How To' for Companies to Consider | 16 |
| The CEO Voice                        | 18 |
| Emerging Research                    | 22 |
| A Focus on Industry                  | 26 |
| Women on Boards                      | 30 |
| Closing word from the Steering Group | 36 |

# Appendices

| Appendix A – Detailed analysis of FTSE progress WOB | 38 |
|---|----|
| Appendix B - FTSE 100 ranking WOB                   | 39 |
| Appendix C - FTSE 250 rankings WOB                  | 43 |
| Appendix D - FTSE 350 together rankings WOB         | 53 |
| Appendix E - Key Research and Further Reading       | 68 |

# www.ftsewomenleaders.com

# Ministers' Foreword

# Margot James MP

Parliamentary Under Secretary of State and Minister for Small Business, Consumers & Corporate Responsibility 

# The Rt Hon Justine Greening MP

Secretary of State for Education and Minister for Women and Equalities

In July, the Prime Minister Theresa May set out her vision for a country that works for everyone. And, when it comes to gender equality, no country can succeed if half its population is locked out of progress. It is staggering that as far as many countries around the world have come, including the UK, gender inequality still remains the greatest

unmet challenge our world faces. And even in the UK, where so much progress has been made, there is a significant way to go, including in relation to women's role and standing in business.

Getting women participating in work and represented in the top levels of business is not just good for individuals, it is also important for all working women. The number of women reaching these senior levels is arguably a litmus test of how well women are faring at all levels of the business. It goes much wider than this as well - it is critical for the UK economy as a whole. That is why the FTSE Women Leaders Review is so important - we want to see more women represented in the senior executive levels of our listed companies.

We see improved female representation, alongside tackling the gender pay gap and other inequalities that exist in the labour market as vital aspects of building an economy that works for everyone. Gender diversity in business leadership is good for company performance and productivity; it benefits investors, the wider economy and society as a whole. McKinsey has estimated that bridging the UK gender gap in work could add up to £150 billion to GDP in 2025<sup>\*</sup>.

Gender diversity is also about trust in business. It is about giving workforces the confidence that their boards are representative of them. And it also signals to employees that the route to the very top of their organisations is truly open for women. We would like to thank Sir Philip Hampton and Dame Helen Alexander for leading the way, together with their Steering Group and Advisory Panel. The findings set out here are testament to their excellent work; picking up the gauntlet and challenging our FTSE companies to go further than ever before.

This report clearly demonstrates the importance of accountability and transparency. We encourage companies to look at what is happening within their own organisations, identify how they can achieve the changes required, and ensure that the leadership is fully engaged and accountable for making the changes happen. We welcome the commitment of business to improve gender representation, and are confident that the culture change that has already begun will continue throughout all levels of business. We want to make ours a country where we've removed the barriers that prevent people from achieving their potential - a country where people can succeed according to their talents. Our country's greatest asset is its people, and only when everyone is given the opportunity to meet their potential will our country meet its full potential.

ane annov

Juntin C\_\_\_\_

McKinsey, Power of Parity 2016

# Hampton-Alexander Review Foreword



# Sir Philip Hampton

Dame Helen Alexander

Chair Hampton-Alexander Review Deputy Chair Hampton-Alexander Review

We are delighted to have been asked to lead a review that will see British business drive to improve further the number of women in senior leadership positions and on the boards of FTSE 350 companies.

This next stage of the journey will see women targeting one third of FTSE leadership positions, significantly increasing the number of women on Executive Committees and amongst the direct reports to the Executive Committee, and also continuing the good progress made under the Davies Review, to achieve 33% of women on FTSE 350 boards by 2020.

We are aware in setting a new FTSE 100 target for 33% representation of women on the combined Executive Committee and Direct Reports to the Executive Committee by the end of 2020, that this will be stretching for many, and not without challenges ahead. The important thing is for every company to have a clear plan. Some companies are already striding ahead and we have been encouraged to see that so many others are already on the journey. Few these days doubt the case for improved gender balance at the top of organisations or that the direction of travel is the right one.

We also encourage those not yet focussed on improving the number of women leaders in their organisation, specifically CEOs and HR Directors, to join their peers in taking action now. In doing so, companies not only harness the different perspectives and strong skill set of women in decision making, but also address the significant underemployment of women and costly loss of their skills to British business and the economy.

Our grateful thanks also go to all those who have given us their time, views and professional input, and to our sponsors, KPMG. And a special thanks to Ministers for their support, to the teams at the Department of Business Energy and Industrial Strategy and Government Equalities Office for their continued support.

Meanwhile, we look forward to the year ahead, working alongside colleagues to share best practice and, this time next year, reporting on progress.

ilip Hapton

Helt Aur

# Word from our Sponsors

# Simon CollinsMelanie RichardsChairman KPMGVice-Chair KPMG

British business has unmistakably risen to the task since the Davies Review challenged the FTSE to look beyond their traditional, largely male, pool of potential board candidates and increase female representation on Boards to 25%. Since then, the remarkable and rapid progress made by UK companies has been recognised on the global stage. Britain's approach, which has so far been based on implementing voluntary business-led targets, has created such momentum that more and more countries are now following suit and looking at ways to improve gender diversity in the boardroom.

But the job is far from done. UK plc now needs to make further headway at levels below the board if we are ever to achieve parity.

The next area of focus must be the executive pipeline. Currently women hold less than 19% of Executive Committee positions in the FTSE 100 highlighting a significant bottleneck at this level and in the layers below.

Companies need to look deeply inside their organisation to truly understand what is happening in the recruitment process, on retention strategies, performance and pay and promotions, if they are to improve the number of women in senior leadership positions.

The visible challenging targets set for the FTSE leadership by the Hampton-Alexander Review are welcome and an important step to achieving this - encouraging companies to have more meaningful discussions about the talent they are promoting. Transparency and interrogation of a comprehensive data set on the current talent pool and ongoing monitoring are also key to understanding what and where changes need to be made to ensure that the skills and capabilities of the entire workforce (including women) are recognised and nurtured.

Yet, it's clear that there is still a degree of 'corporate nervousness' when it comes to monitoring and reporting on diversity data. By being transparent companies are being challenged to change and to create a focus on understanding and acting on that data. External pressure from investors and regulators is also vital in encouraging this further.

In order to remain relevant to our customers and communities, British businesses need to create an environment in which people can thrive, and the more inclusive the environment, the more successful the organisation will be.

Fostering inclusion is a fundamental piece of KPMG's commercial strategy and we are delighted to support the Hampton-Alexander Review and will continue to champion their work to even the gender balance in all levels of businesses.

" I feel strongly that companies have to be grounded in society. This has always been part of the DNA of enlightened companies and capitalists. Where companies and society part company, as they have to some extent over the recent past, business suffers and, as a result, society suffers. So you've just got to stand up for what you believe. I certainly believe having more diverse boards and senior teams is right and brings better perspectives, challenge and outcomes. It is right for business to reflect the world in which we operate and so we should just get on and do it."

Robert Swannell Chairman, Marks & Spencer

# **Executive Summary**

With FTSE 350 companies now asked to build the representation of women on their boards to 33% and British business in its sixth year of progress to increase the number of women in the boardroom, it is time to apply a similar framework to improving the number of women in the all-important leadership roles below the board.

#### 

The Hampton-Alexander Review (the Review) will build on the success of voluntary businessled approach of the Davies Review for Women on Boards, extending the scope to include FTSE 350 Executive Committees and the Direct Reports to the Executive Committee.

Although the approach is similar, making progress in the executive pipeline brings new challenges. There is a lack of public disclosure on gender performance at senior levels, particularly in the FTSE 250, so data gathering and the reporting of FTSE progress is a largely manual task. There are new stakeholders in CEOs, HR Directors and aspiring women to engage and a growing awareness of the multiple barriers to women in the workplace in seeking to progress through the ranks. However, the good news is that almost all of the FTSE 100 chose to share their progress and it is evident that many companies have had significant efforts to improve the pipeline underway for some time. There is a healthy turnover of appointments at both the Executive Committee and in the Direct Reports at around 17%, albeit based on one year of data; and the appointment ratio of women to men is between 27% and 30% - again with some need for caution given the figures relate only to one year.

There are 12 All-male Executive Committees in the FTSE 100 which seems disappointing against a backdrop of British business having taken significant steps to ensure gender balance on their Boards. It is also disappointing there were insufficient data disclosures from the FTSE 250 to set a reliable starting point and baseline upon which to build.

The Recommendations set out in this report are a call to action for all stakeholders; FTSE CEOs and their companies, Government as regards public disclosures, Investors and Executive Search firms, all of whom have a key role to play in driving progress.

All the Recommendations relate to the FTSE 350 group of companies. However, the new target announced of 33% women's representation on the Executive Committee and in the Direct Reports by 2020, is for the FTSE 100 only at this stage. Although all companies will be asked to report gender performance separately for the Executive Committee and in the Direct Reports, the target is a combined one across the two populations. Of course all companies will be starting in different places, with many already at 33% or above and others nearer the start of their journey. Despite this there is overwhelming support for the direction of travel and it is clear that the important thing is just to make a start.

The report also sets out the findings, deliberations and process the Steering Group undertook to calibrate their views and set the Recommendations.

There is a 'How to' section for companies to consider when starting on their journey, some inspirational CEO voices all of whom have already made good progress and share their thoughts, and three case studies setting out the value of a strategy, the right data and targets.

There are two excerpts from emerging research on bias, myths and realities. Not only are these interesting studies in their own right but they also demonstrate the complexity and depth of understanding now developing on the women in leadership agenda.

The focus of the Review's first report is on the executive pipeline, but also reports on the progress on Women on Boards of the FTSE 350 as at 1st October 2016.

The pace of increase on Women on Boards has slowed in the last 12 months, particularly in the FTSE 100. The FSE 350 overall is at 23%, up from 21.9% this time last year. The FTSE 250 is at 21.1%, up form 19.6% with the FTSE 100 only marginally up at 26.6%. There may be a degree of complacency with the FTSE 100 having reached the 25% target in 2015 and taking time to gear up to the new 33% target.

However, in uncertain economic and global times businesses are increasingly aware of the value of diverse perspectives.

In the international arena the UK continues to be a strong player and admired for having made such progress under a voluntary regime. Companies will now need to redouble efforts in 2017 to stay there.

As the Review launches its Recommendations in this report, British business starts in a good place, but clearly there will be challenges ahead and there is much more to do if companies are to harness the full extent of women's skillset for the benefit of business and the UK economy.

# The Recommendations

The Hampton-Alexander Review builds on the work of the Davies Review to increase the number of women on FTSE Boards, with an important new focus aimed at Wo 1. Vo 1.1<sup>-1</sup>

with an important new focus aimed at improving the representation of women in leadership positions of FTSE 350

#### companies.

#### The Hampton-Alexander Review

The Hampton-Alexander Review has determined a set of five recommendations. The first is a call to action for FTSE CEOs and includes a target for the FTSE 100. The second asks Government to improve the disclosure requirements on listed companies. There are two supporting recommendations for investors and executive search firms and the fifth re-iterates the 33% target for Women on Boards.

# Women on Boards

### 1. Voluntary Target - FTSE 350

#### 1.1 Target

FTSE 350 companies should aim for a minimum of 33% women's representation on their Boards by 2020.

#### 1.2 More women as Chairs

All stakeholders should work together to ensure increasing numbers of women are appointed to the roles of Chair, Senior Independent Director and Executive Director positions on boards of FTSE 350 companies.

#### 1.3 All FTSE companies to take action

Gender balanced boards are the new norm. All FTSE listed companies yet to address gender imbalance on their boards should now take prompt action to address any shortfall.

# **FTSE Women Leaders**

# 2. Voluntary Target and CEOs to increase significantly the number of women in leadership positions.

#### 2.1 Call to action

All CEOs of FTSE 350 companies should take action to improve the under-representation of women on the Executive Committee and in the layer immediately below, the Direct Reports to the Executive Committee.

Appropriate data is required as the starting point, with a clear plan of action focussed on retaining, re-attracting and promoting women to leadership positions, to address gender imbalance, the significant under-employment of women and costly loss of women's skills to UK business and the economy.

## 2.2 Combined Target

FTSE 100 companies should aim for a minimum of 33% women's representation across their Executive Committee and in the Direct Reports to the Executive Committee by 2020.

### 2.3 Action for the Nominations Committee

The Chair of the Nominations Committee should take an active role in overseeing the progress made to improve women's representation on the Executive Committee and the Direct Reports to the Executive Committee. At least once a year the Nominations Committee should review actions plans and assess progress.

#### 2.4 Transparency

FTSE 350 companies should voluntarily publish details of the number of women on the Executive Committee and in the Direct Reports to the Executive Committee on an annual basis. This should be disclosed in the Corporate Governance section of the Annual Report and Accounts and/or on websites. In addition, this data should be lodged with the Hampton-Alexander Review, details of which will be advised early in 2017.

#### 

#### 3. Government Reporting Requirements

# 3.1 Financial Reporting Council Reporting Requirements

As soon as is feasible, the FRC should amend the UK Corporate Governance Code so that all FTSE 350 listed companies disclose in their Annual Report and Accounts the gender balance on the Executive Committee and Direct Reports to the Executive Committee.

# 3.2 BEIS Disclosure of Gender Balance at Senior Levels

Current legislation requires companies to disclose the gender balance amongst directors, senior managers and employees within companies' annual Strategic Report. The current definition of 'senior managers' does not easily lend itself to making clear comparisons between companies in order to assess progress on gender diversity.

The Government should, in consultation with business, consider how best to clarify or supplement the definition of 'senior managers' to achieve a more consistent metric. This should be based on the Executive Committee or its nearest equivalent in each company, and direct reports to members of that committee. The Government should act as soon as possible in order to inform progress against the 2020 target set by this Review.

#### 4. Investors

#### 4.1 Governance

Progress on gender balanced Boards and in the leadership ranks of FTSE 350 companies should be assessed as a key corporate governance issue when considering their responsibilities under the UK Stewardship Code.

## 4.2 Policy on Gender Balance

All institutional investors should have a clear process in place for evaluating disclosures and progress on gender balance for FTSE 350 investee companies at Board level, on the Executive Committee and in the Direct Reports to the Executive Committee.

They should also have a clear voting policy on gender balance which could include voting against the reelection of Chairs, Nomination Committee Chairs and the Annual Report and Accounts, where insufficient measures are in place in investee companies to address gender imbalance.

#### 4.3 Communication

Investors should discuss and engage with investee companies on gender balance in particular where progress has been slow and vote in accordance with their policy. They should also publicly disclose their voting records.

# 5. Executive Search Firms5.1 Redoubling Efforts

Executive Search firms should build on success so far and continue their efforts to increase the number of women on FTSE 350 Boards. They should apply the same effort and skills in supporting clients to increase number of women on FTSE Executive Committees and in senior leadership positions.

#### 5.2 Development of Voluntary Codes of Conduct

Executive Search firms should consider extending the Code of Conduct and Enhanced Code of Conduct to include the Executive Committee and Direct Reports to the Executive Committee.

# The Business Rationale

Bridging the UK gender gap in work has the potential to create an extra £150 billion on top of business-as-usual GDP forecasts in 2025, and could translate into 840,000 additional female employees.<sup>1</sup>

# In this scenario, the United Kingdom has the potential to gain 5–8 percent in GDP.

#### Business Validation and Research

To inform and validate the Recommendations the Review undertook a series of discussions with key stakeholders, analysed published business and academic research and conducted a limited web based survey.

A series of roundtables with key stakeholder groups were held between July and October 2016 to gather views on best practice initiatives, what more specific stakeholder groups could be doing and consensus on the barriers to women's progression to the most senior levels.

The stakeholders consulted included HR Directors, Company Secretaries, Executive Search firms, academics and consultants, Investors, senior women in business and women's mentoring and development organisations<sup>2</sup>.

The commitment and energy from those attending the roundtables was impressive, as was the depth of understanding on this agenda and sheer number of strategies and initiatives in place to address the gender imbalance in leadership.

On the barriers themselves there were few new insights. There was reinforcement of known themes, such as women needing to gain the right experience, particularly P&L, line or client-facing roles and international experience. Also assumptions are made about women's career choices or level of ambition, gender stereo-typical behaviours, lack of structured candidate assessment and use of male-centric language, bias in people processes, lack of sponsors and women role models. However, the feedback did confirm an increasingly sophisticated level of understanding and importantly, that the barriers to women's progression are both complex and compounding. Encouragingly, strategies to address the imbalance, robust action plans and innovative, company-specific solutions are now becoming widespread. The approach to addressing issues is now similar to addressing other core business issues: analysing the data, identifying specific problem, a robust plan of action and constant monitoring. Key focus areas for most include identifying and gathering the right data, selection, evaluation, pay and promotion processes, commitment at senior manager level, not just at the top and engaging and framing the diversity debate so that it includes men.

In addition, the Review assessed a significant number of credible research publications on women in the workplace and leadership roles. There is no shortage research material from business professionals and academics alike, setting out detailed analysis of the business and economic impact due to the underemployment of women, in-depth analysis on barriers, opportunities and progress.

From a public survey posted on the Hampton-Alexander website during the summer, seeking views on the progress of women in FTSE leadership, the response showed that 83% of respondents identified 'targets' as a key catalyst to speed up the pace of change and agreed that the 'voluntary business led approach' has sustained an increased number of women on boards so far, but that there is more to be done. The findings also show that engaging with men, leadership commitment to adopting a more female friendly culture and reducing bias in the workplace should be key issues of business focus.

#### The FTSE Data

The Review requested data from all FTSE 350 companies. Letters were sent in July 2016 requesting companies to disclose on a voluntary basis the representation of women in their leadership layers, specifically the Executive Committee (or equivalent) and in the direct reports<sup>3</sup>.

Data was received from 92 FTSE 100 companies and 148 FTSE 250 companies, all of who provided data on the gender representation on the Executive Committee and Direct Reports as at 30th June 2016, but a small number of companies were unable to provide data on the turnover rate during the previous year.

# FTSE 100 Companies at or above 33% women's representation combined across Executive Committee and Direct Reports

| Company                       | Combined     |
|-------------------------------|--------------|
| ASTRAZENECA PLC               | - √          |
| BRITISH LAND COMPANY PLC      | $\checkmark$ |
| BURBERRY GROUP                | $\checkmark$ |
| DIAGEO                        | $\checkmark$ |
| EASY JET                      | $\checkmark$ |
| INTERCONTINENTAL HOTELS GROUP | $\checkmark$ |
| INTU PROPERTIES PLC           | $\checkmark$ |
| ITV                           | $\checkmark$ |
| KINGFISHER                    | $\checkmark$ |
| LAND SECURITIES GROUP PLC     | $\checkmark$ |
| LEGAL & GENERAL GROUP         | $\checkmark$ |
| MARKS & SPENCER GROUP         | $\checkmark$ |
| NEXT                          | $\checkmark$ |
| OLD MUTUAL PLC                | $\checkmark$ |
| PADDY POWER BETFAIR GROUP PLC | $\checkmark$ |
| ROYAL MAIL PLC                | $\checkmark$ |
| SEVERN TRENT PLC              | $\checkmark$ |
| SHIRE PLC                     | $\checkmark$ |
| UNILEVER                      | $\checkmark$ |
| UNITED UTILITIES GROUP PLC    | $\checkmark$ |

#### FTSE100

Of the 92 companies that provided data, the combined representation of women on the Executive Committee and in the Direct Reports to the Executive Committee was 25.1%. There was stronger representation of women in the Direct Reports at 26% women, but less strong on the Executive Committees with only 18.7% of women. There is cause for some caution however, as this is based on one years' data only. It does demonstrate scope for improved gender balance, particularly on the Executive Committee, but overall the starting point is encouraging.

The very good news is that there are many companies that already have 33% or more women's representation on their Executive Committee and in their Direct Reports layer. Many of the companies in the table to the left are known to have been working hard to re-dress gender imbalance in the leadership layers for several years and with obvious results.

However, it is surprising to see 12 companies with All-male Executive Committees within the FTSE 100, including Babcock International Group and Royal Dutch Shell, as detailed in the Female FTSE Board Report 2016 (Cranfield University).

There are 8 FTSE 100 companies not included in the above data, either because they did not recieve or respond to the request.

#### **FTSE 250**

Around half of the companies in the FTSE 250 responded although the data of those who disclosed was not significantly different to the FTSE 100, the Review concluded that there was insufficient data to draw accurate conclusions on the baseline for target setting purposes. The Review will during 2017 be assessing how to improve voluntary disclosures in the FTSE 250, encourage more transparency and better mechanisms for data gathering.

<sup>1</sup> The Power of Parity Advancing Women's equality in the UK Mckinsey Global Institute September 2016

<sup>2</sup> See page 37

<sup>3</sup> The number of men and women Executive Committee members and in the Direct Reports (ex. administrative staff) as at 30 June 2016. Average number of men and women Executive Committee members and in the Direct Reports in the 2015 calendary gear. Total number of men and women Executive Committee members and in the Direct Reports that left and that joined during 2015

#### The Assumptions

When considering an appropriate target for the FTSE 100, calculations were based on the mean turnover rate of around 17% for both the Executive Committee and the Direct Reports and the two combined. With only one year of data it was also reasonable to assume that the turnover would remain constant.

The other important variable is the number of vacancies going to women and to men out of the total vacancies available in the year. The data showed an appointment rate of 30.1% in the Direct Reports and 27.6% for the Executive Committee and 29.7% for the Combined Executive Committee and Direct Reports. Again based on one year of data, an element of caution is required, but an assumption that the Review would prompt a modest increase in the proportion of new appointments going to women, seemed reasonable.

Other assumption included that the numbers of Executive Committee and Direct Report positions would remain constant until the target is reached.

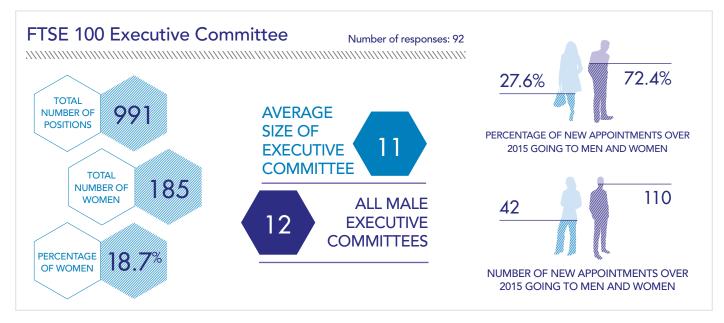
The analysis is based on the data at one point of time (30 June 2016) or for turnover during the 2015 calendar year. A lack of time series data is a limitation as the figures may not accurately reflect the current trend. Clearly it is difficult to know whether the 2015 appointment turnover or appointment rate is typical or an usually good (or bad) year.

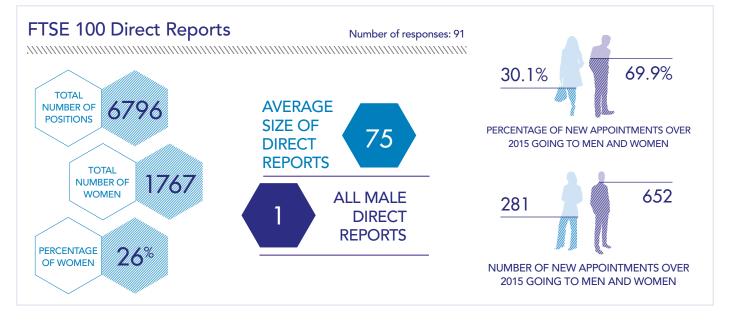
#### The Business Framework

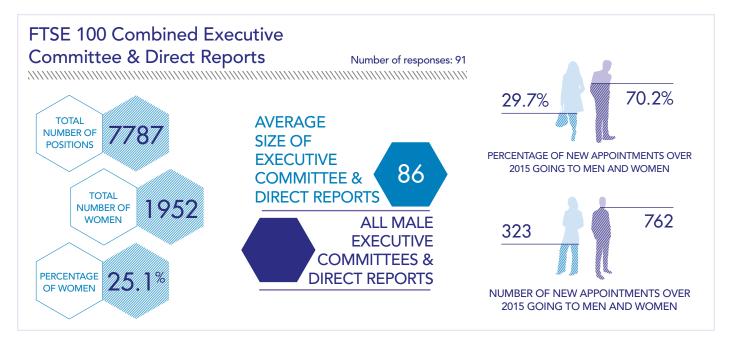
There is every expectation that the good progress seen through the Davies Review on Women on Boards will continue to apply to the layers beneath the Board. The voluntary business-led framework has worked well so far and has support from stakeholders.

There are clearly differences and many additional challenges in moving into the executive pipeline. However, British business begins in good place. It has an approach that is already working, key stakeholders engaged and significant efforts are already underway in many FTSE companies.

The Review will continue to track progress and anticipate increased levels of transparency during the year from all FTSE companies on websites and in their Annual Report and Accounts and will be reporting again in the Autumn of 2017.







# A 'How To" for Companies to Consider

# Improving gender diversity

The importance of basing people decisions on the data is well established<sup>4</sup>. But in practice it is hard to do. Hard because the data is often not available, or hard because senior leaders are usually experienced people managers who have clear views on what good people look like and strong beliefs about how to manage, evaluate and promote those people.

Without measuring and really understanding what the data is showing, it will be difficult for companies to make great strides in improving gender diversity in the pipeline. This section of the report looks at how measurement can inform and support any diversity-related agenda, and can help identify the initiatives most likely to bear fruit.

## What can companies do?



1. Measure the pipeline



2. Establish the business rationale and set a target

3. Create a limited set of initiatives to address the most critical pipeline pain points



4. Ensure line managers drive improvements

5. Regularly re-measure and refresh the programme

## 1. Measure the pipeline

The most important action is to measure the pipeline, ideally the whole pipeline – from entry upwards. It should cover:

- At every level, and by role/division/function at each level, the percentage of women
- At the top four levels, the promotion rates of women relative to men
- The split of women and men across functions and operational roles
- Turnover (attrition) at each level
- Tenure at promotion for the top four levels for men and women
- Performance ratings of men and women in the top three-four levels (by line manager)
- Representation of women on training programmes and in high potential groups

It's important to understand the issues underneath the data before developing solutions. For example, at one retailer they discovered the reason women were not being promoted into the roles reporting to the Executive Committee was they had been moved into roles without full P&L responsibility one or two promotions earlier, and had not gain sufficient commercial experience. Removing experienced-based criteria such as the need to have managed revenues of at least £5m and managed teams of at least 20 people, replacing with skill-based criteria of commercial acumen and team leadership.

#### 2. Establish the business rationale and set a target

Despite multiple years of work on gender diversity, in many organisations the business rationale is not truly believed and owned as a personal challenge by leaders, particularly by mid-level managers. Diversity is instead seen as a 'discretionary' activity. Ensuring the business rationale is clear, tangible, personal and unassailable is therefore an important foundation. The rationale should be tailored to company situation, building on the evidence that:

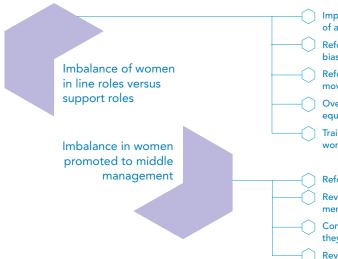
- Diverse teams produce better results (within limits)<sup>5</sup>
- Women will often constitute a majority influence on decision-making about company products and services<sup>6</sup>
- The split of women and men across functions and operational roles
- Women often represent a valuable and under-utilised talent pool<sup>7</sup>
- Not promoting women at levels at least equivalent to their representation at front line levels is a waste of recruitment, development, and on-boarding investment<sup>8</sup>

Setting a target is often a logical outcome of establishing the business case and is part of the critical step of making the business case personal<sup>9</sup>. It signals serious intent and ensures that managers pay attention to delivering. As leaders start to own the business case, they start to feel responsible for solutions, they ask for more help, and there is an increased willingness to try new approaches. The goal for targets should be a headline improvement goal such as that at Lloyds Bank, and to back that up in more detail to track progress at a level where problems can be fixed early. For example, as a starting point women should represent at a minimum the same proportion of promotions as they do of the population at that level and their tenure at promotion should not be substantively different from that of men.

#### 3. Initiatives that work

Once there is a clear understanding of the pipeline issues, initiatives need to be identified to address the specific challenges faced. It is critical not to leap to 'easy' answers and there seem few organisations where the entire answer is an attrition problem for example.<sup>10</sup> However, an organisation is likely to only have the energy for 2-3 challenges at a time and can expect at least two years before seeing substantive results. What we've seen work is to pick a couple of specific pain points in the pipeline and focus a lot of organisational energy on these. These issues are likely to differ between companies and between industries.

# Issues to address



#### Example

In professional services women make up 50% or more of the front line population. In a law firm, having identified that the pipeline was particularly biased towards men at promotion to junior partner, the focus was on ensuring work allocation at senior manager level was completely gender-blind by introducing a work allocation committee that both improved utilisation and ensured that the informal patronage system did not continue to disadvantage mid-level women.

#### 4. Ensure line manager ownership

Any big change which is seen only as a high level intention or a political move is unlikely to reach its goals. Line managers must see some benefit to themselves for taking action, and feel the initiative is up to them to deliver. Targets are a big part of creating personal ownership. Thus it's to pick prioritise initiatives, choose those that are likely to be supported or seen as worthy of being supported.

#### 5. Measure and improve

One of the main sources of frustration in diversity initiatives is that they are not fully implemented or followed through<sup>11</sup>. Thus it's important to pick initiatives up front that will deliver the most 'bang for the buck'. These initiatives are more likely to be supported if they are seen as worthy of being supported. It is also important to measure progress, investigate and improve on the way, as well as transparent public reporting on progress.

# Initiatives to consider

- ) Implement balanced slate approach to ensure broader awareness of available candidates
- Reform evaluation and promotion criteria and process to take out bias in decision making and weight skills as well as experience
- ] Reform on-boarding process in new roles to make sure cross-functional moves are successful
- Oversight of work allocation processes to ensure women get equal opportunities
- Training for managers to understand differences in the way men and women express ambition and confidence  $^{\rm 8}$
- Reform of evaluation and promotion criteria
- Review of conditions for promotion to ensure women get roles, mentoring and experience they need to be promoted
- Consider fast track management roles for younger women to ensure they are in more meaningful roles before any maternity leave
- Review flexible work offerings and availability to men and women
- 4 See, for example, Bersin, J. (2013). Big Data in Human Resources: Talent Analytics (People Analytics) Comes of Age. Forbes.com. Retrieved April 5, 2015 from http://www.forbes.com/sites/joshbersin/2013/02/17/bigdata-inhuman-resources-talent-analytics-comes-of-age/
- 9 See myth 10, this report
- BIS occasional paper number 4, The business case for diversity, January 2015
  See 'Myth 4' in 'busting the myths,' this report
- 5 See a summary, for example, in Rock, Halvorson and Gray; HBR Sept 2016; Diverse teams feel less comfortable and that's why they perform better
- 6 See, for example, Silverstein and Sayre; HBR Sept 2009; The Female Economy
- 7 See, for example, Deloitte (2015) Women in manufacturing, exploring the gender gap
- 8 Oxford Economics, (2014) The Cost of Brain Drain

17

# The CEO Voice



# Vittorio Colao CEO, Vodafone

The world consists of 50% women and 50% men, and our organisations should reflect this. It's often said that better decisions are made when there is a better gender balance and that this would therefore be good for business. I always prefer to say that we should aim for 50:50 because it is ethical and right, first and foremost, for our societies.

It is hard to reach that goal because many organisations have been designed by men and not necessarily conducive to the 50:50 balance. What women say about processes and culture matters: we need to listen to them, and act accordingly.

There is no one simple answer: we have to tackle the challenges from several angles. The solution involves relentless pursuit of targets for increased female representation at all levels of British companies – not just at the top. It means holding people to account while providing supporting policies such as maternity, parental leave and flexible working. It also means removing bias from our processes together with ongoing training and awareness-raising for everyone.

Sometimes I am frustrated by the slow speed of progress. However, achievements in this area benefit not just our companies but UK society as a whole – so we need to be committed and determined.



# Alison Platt CMG CEO, Countrywide

My prime focus in building the leadership team at Countrywide was to build a team that reflected and embodied the strategy of the business and bring the skills and capabilities needed to build a business which could stand out in the sector through its focus on delivering what customers want and need.

That implied in our case a mix of sectoral experience (residential property sector, mortgage lending and financial and professional services) supplemented by relevant sectors such as contemporary retail businesses bringing experience in digital, product and channel development and people leadership.

My only interest was to bring the best people I could attract and ensure that in doing so I could create a performance culture with a team willing to drive for change, growth and act always in the interest of 'best for the customer'. It was not my intent to seek any kind of gender balance and what's been achieved is the result of a drive to find the best people - both those who stayed and those who joined as new.

The position today, two years after joining Countrywide, is that the executive team of six people is balanced at 50% men and 50% women. That represents a shift from the start point of 100% men.

Interestingly, the overall gender mix of our 12,000 colleagues is around the same - so happily the top team now reflects the mix of colleagues across our business. Whilst it's difficult to point to any change this has driven directly, it is pleasing to see that over the last year or so the number of women rising into senior management positions inside the company has increased (from a very low base historically). Today 39% of our level 2 and 3 senior managers are female, from 20% two years ago.



# Roger Whiteside CEO, Greggs

At Greggs we are proud of the fact that almost half of our management population are female and believe it is in the best interests of the company to bring women through to the very top of business. Supporting women in the work place to reach their full potential is key to closing the gender pay gap, and means businesses are utilising the skills and talents of the whole population.

Some companies may think that there aren't enough talented women out there. I would challenge them to look harder, and ask whether their company culture, recruitment processes and talent management programmes are reaching the right people. I believe gender equality should be treated like any other business priority, with a clear plan and objectives in place.

Working with senior women has shown me that men and women are equally as capable as each other but women seem to face extra challenges that they need to overcome in order to progress. We need to find a way to help support and sponsor capable women to progress to the very top of business, identifying the barriers in our organisations and breaking them down.



# Helen Gordon CEO, Grainger Plc

Women leaders matter because successful businesses should reflect the people they do business with. Grainger is the UK's largest listed residential landlord and is responsible for thousands of homes. I value a diverse team, not just gender diversity but also age and ethnicity. It is essential for us to create an environment where we can share experiences and insights to understand our customer base and to make our business more resilient.

As corporate structures become less hierarchical and project work more common, there are opportunities for mixed teams to develop and for talent to be recognised and nurtured.

As a business with women in senior positions and 50% representation at board level I work to encourage all talent to realise its potential and guide those who follow our lead to consider the barriers we must address around flexible working or style of operating. The barriers within organisations or individuals need to be challenged and this involves challenging structures and perceptions which prevent talented women from rising to the top.

It is the role of all those focussed on creating a great business to identify and develop talent for the benefit of the business, and at Grainger also about creating great places to live.

# The CEO Voice



# Liv Garfield CEO, Severn Trent

When people ask me how it is being a woman at the head of a big business, I reply that it is no different for me as a woman, than it would be for a man. Any successful leader needs to be able to work closely with people, understanding their views, creating the right spark and making decisions. I believe corporate success is most easily achieved when the organisation and the senior team have a good mix of skills, backgrounds and experiences helping us thrive in our ever changing world.

I'm so proud that we have been able to recruit talented women into a range of roles here at Severn Trent that might not have attracted them in the past. At the more senior levels we have women in two key Engineering leadership roles and our top two Property roles. In all of these cases, we've sought out those we believe to be the best and right people for the jobs, and I'm delighted they have been women.

Also I know the power that role models can play in encouraging women – from young girls making choices at school, through to more experienced women keen to explore options to build their career further. We all need to continue investing time, energy and creativity in this endeavour and I shall be delighted to play my part!

With 60% of the Severn Trent executive team being female we are completely committed!



# **Steve Rowe** CEO, Marks & Spencer

I have come to appreciate that inclusive, balanced leadership teams deliver better business results. The reason for this lies in the array of perspectives that accompany true diversity. Having a mix of male and female traits and views allows for considered decisionmaking that drives change and delivers with impact. This is even more important in M&S where the majority of our customers and colleagues are female.

For any business, encouraging and supporting women in leadership is not just important – it's imperative. At M&S we have an established commitment to driving inclusion and creating opportunities that are not in any way defined by gender. We have long focused on developing our pipeline of talent, and we ensure that this is accessible to our female employees through our Inspiring Women's Network which plays an important role in fostering talent at every level. We are also proud members of the 30% Club and are part of their cross-company mentoring programme.

It is a subject that really matters to me. I have learnt so much from working for and alongside senior women throughout my career. That's why I have no desire as a leader to sit in the centre of a 'house of mirrors' and only see my own views reflected back at me. I want to be challenged, to consider alternatives views, different approaches and other perspectives and this means sitting in the centre of a gallery of a diverse range of leaders, including women. It makes my daily working life more interesting, more productive and more rewarding.

It matters to my team too. We want all of our employees, female and male, to progress and reach their potential and we are all clear on the benefits – for our business and for our people.



# Alison Brittain CEO, Whitbread

In the last few years women represented on FTSE 100 Boards has improved significantly. However, the same cannot be said of representation at senior executive level.

The single biggest issue and the one that needs our greatest attention is that of the pipeline of female executives. Sadly, this is more a trickle than a torrent. Without a healthy flow there is no hope of getting more senior female executives onto the boards and executive teams of British businesses. The issue is not a scarcity of talented, qualified women, but rather that they either fall back because it becomes too culturally or practically difficult to progress, or they are overlooked when it comes to appointing senior executive roles.

Companies need to take the lead in changing their culture and mindset around the way they recruit and develop women. It's the responsibility of the company's Board, CEO, headhunters and leadership team to encourage and enable a culture that provides aspiration, inspiration, support and opportunity for the women in their business to progress and reach the most senior positions.



# Jayne-Anne Gadhia CEO Virgin Money

I was delighted to be asked by HM. Treasury last year to lead a review into women in senior roles in financial services as part of the government's Productivity Plan 'Fixing the Foundations: Creating a More Prosperous Nation'.

Financial Services is the country's highest paid sector but has the widest gender pay gap, at 39.5%, compared with 19.2% across the economy, women make up only 14 per cent of executive committees and struggle to reach the top.

The review recommended that companies set their own targets for gender diversity in senior management, publish progress annually and sign the HM Treasury Women in Finance Charter, committing to executive level sponsorship, linkages to remuneration and delivery on ambitious targets.

In July 2016 72 financial services companies had signed up to the Charter. I believe they will be better placed to meet the Hampton-Alexander Review recommendations for increased women's representation in senior leadership, having already set their own ambitious targets.

An impressive 39 of the 72 companies have committed to targets at or above 33%, with 13 companies including Virgin Money and the Financial Conduct Authority aiming for gender parity and a 50:50 split.

The different sectorial, government and independent efforts are aligned in a common goal to increase women in leadership and are mutually re-enforcing. Most encouraging of all is to see British business now set to address the challenge.

# **Emerging Research (1)**

# An Update on Myths and Realities By Rachel Short, Why Women Work

# Much has happened in corporate life to make good gender balance a distinct probability rather than a distant possibility.

Gender diversity is no longer framed by 'why?' but by 'how?' Focus has shifted away from fixing women to fixing the policies, systems and structures that disadvantage women in the workplace. Targets, tracking and transparency are now widely seen to work and as necessary steps towards building a consciously inclusive organisation.

The Cracking the Code research by 30% Club/YSC/KPMG in 2014 was part of a growing evidence base unpicking myths based on outdated assumptions and stereotypes about the women in leadership. It found many similarities between men and women at work, but also causes for dissimilar progress. The findings were revisited the findings were revisited in 2016 showing times are changing.

|    | The Myth  | The Reality   |
|----|---|---|
| 1  | Women don't aspire to<br>senior leadership roles                            | Women become more ambitious<br>about senior leadership as their<br>career progresses.   |
| 2  | Women don't stick it<br>out to make it to the<br>very top                   | At senior levels, women are<br>more likely to stay around but<br>miss out on promotion.   |
| 3  | Childrearing stops<br>women getting to the<br>top                           | Childrearing is just one factor<br>that slows down women's careers<br>– many barriers are associated<br>with simply being a women<br>rather than being a mother |
| 4  | Women don't get to<br>the top because they<br>lack confidence               | Women are clear about their<br>abilities but careful not to<br>oversell themselves.   |
| 5  | Women lack the<br>leadership qualities<br>needed at the very top            | The majority of men's and<br>women's leadership behaviour<br>is the same.   |
| 6  | Women don't have the<br>networks that open<br>doors to the top              | Women prefer formal over<br>informal contact for accessing<br>career-related support.   |
| 7  | Senior women leaders<br>pull up the career<br>ladder behind them            | Senior women actively seek out other women to join them.  |
| 8  | High potential<br>programmes are fast-<br>tracking women                    | Women don't see development<br>programmes as a top enabler<br>of their success.   |
| 9  | Formal flexible working<br>arrangements ease<br>women's route to the<br>top | Informal personal arrangements<br>made directly with their manager<br>are what women – and men<br>really value.   |
| 10 | The business case for<br>gender diversity is<br>working                     | Personal experience of gender<br>diversity is a more powerful<br>motivator for change.  |

# Two years on, many myths remain but times are changing

# Good News

#### 1: Ambition

A wealth of cross-cultural research has discredited the idea that women's aspirations and choices are the main reason behind the persistent lack of women in leadership<sup>12</sup>.

## 5: Leadership Ability

Women and men are seen as equally good leaders<sup>13</sup>. A range of visible women executives, successful in their own right, have broadened expectations about corporate leadership. Attitudes to women as leaders are increasingly positive with 21st century challenges emphasising the need for authentic leaders, collaboration and thinking broadly about their impact.

## 7: Women seek out women

Recent research has overturned the notion that senior women leaders kill off opportunities for other aspiring women<sup>14</sup>. A collective 'tick box mentality' is more likely to be behind the appointment of lone females to predominantly male executive teams<sup>15</sup>. Positional power makes a difference, as seen in the UK with women CEOs ensuring gender balanced top teams with EasyJet, Severn Trent and Kingfisher good examples.

## **Bad News**

#### 4: Realism and Reality

Confidence is still viewed through a male lens. Research shows that relative to men's 'honest overconfidence', women are seen to underestimate their abilities<sup>16</sup>. A confidence gap remains the most popular explanation for women not competing for promotion opportunities when they feel underqualified. This is contrasted with similarly underqualified men, who believe that they can fill any missing gaps on the job. Conversely, the same female tendency to assess risk realistically is positively linked with sound decision-making and corporate governance in the boardroom.

## Mixed News

#### 2: Commitment

Women are working longer and returning to work from child-rearing in greater numbers than ever which is positive news for older women<sup>17</sup>. Their wide experience, constructive non-conformism and honesty about failure, means they ask challenging questions that may ruffle feathers but can also prompt radical new perspectives and encourage engagement<sup>18</sup>. Yet career paths continue to show women being significantly more likely to be moved through functional/support rather than operational/P&L roles. This gives women the experience and oversight to contribute effectively in the boardroom but not for the CEO's seat<sup>19</sup>.

#### 3: Parenting

Women are having children later in life. Yet career gaps emerge between the genders even before children appear on the scene. Domestic support is as important with increasing numbers of women breadwinners and dual income households in the UK<sup>20</sup>, the division of domestic responsibilities and attitudes of life partners are key enablers for women to continue their careers. How to choose a supportive life partner is no longer a taboo subject and role-modelling family friendly behaviours by senior men and women sends a powerful signal about company values.

#### 6: Networks

Women Non-Executive Directors appear to have had relatively little access to women in the executive pipeline<sup>21</sup>. Anecdotal evidence from cross company mentoring shows that mutual learning between a board member in one organization and an aspiring woman leader in another can open up networks and access to new insights for both parties.

#### 8: Development

The penny has most definitely dropped that high potential women need to build the right networks, with their development focused on learning from a mentor and enlisting a sponsor to open doors. However, this has been at the expense of more traditional leadership development activity, where men still outnumber women on MBA courses in the UK and the proportion of women developed through corporate high potential programmes has also dropped over the last four years.

#### 9: Flexible Working

Flexible working is double-edged. In the UK, 8.6 million people work 30 hours a week or less and thanks to technology developments, 4.2 million work from home and a further 8.7 million people would like to work more flexibly. Women are three times more likely to work part-time than men, with part-time work attracting a lower hourly rate than full-time work and being read as lack of commitment, ambition and achievement. A pay gap also emerges for women working part-time through a cumulative lack of wage progression<sup>22</sup>.

#### 10: The Business Case

The personal case trumps the business case. There is plenty of research showing a strong association between gender diversity and corporate out-performance, with women leaders recognized as good for business<sup>23</sup>. However, personal experience remains a stronger motivational hook for men to address gender balance at work<sup>24</sup>. Their personal experience is critical, attitudes at home can be carried into work and affect gender equality efforts<sup>25</sup>.

<sup>12</sup> Rethink what you know about high achieving women, HBR, 2014

<sup>13</sup> Women in Leadership, Pew Research Center, 2014

<sup>14</sup> Do Women Top Managers Help Women Advance?, University of Massachusetts, 2011

<sup>15</sup> Is There an Implicit Quota on Women in Top Management? A Large-Sample Statistical Analysis, Strategic Management Journal, 2015

<sup>16</sup> On confident men and rational women: It's all in your mind(-set), Journal of Economic Psychology, 2014

<sup>17</sup> https://www.gov.uk/government/news/older-women-see-a-dramatic-rise-in-employment-rate-over-past-30-years

<sup>18</sup> How Women drive Innovation and Growth, HBR, 2013

<sup>19</sup> Revisiting the Executive Pipeline, 30% Club, KPMG & YSC, 2016

<sup>20</sup> Who's breadwinning in Europe? A comparative analysis of maternal breadwinning in Great Britain and Germany, IPPR, 2015

<sup>21</sup> European Board Diversity Analysis, Egon Zehnder, 2014

<sup>22</sup> http://www.equalpayportal.co.uk/statistics/

 <sup>- 8.6</sup> million people working part-time \_\_http://www.ons.gov.uk/employmentandlabourmarket/peopleinwork/ employmentandemployeetypes/bulletins/uklabourmarket/october/2016

<sup>- 4.2</sup> million home workers \_\_http://webarchive.nationalarchives.gov.uk/20160105160709/http:/www.ons.gov.uk/ons/ rel/Imac/characteristics-of-home-workers/2014/sty-home-workers.html

Far male cancers and the conversion of the second secon

<sup>23</sup> Credit Suisse (2016) The Credit Suisse Gender 3000: The Reward for Change

Winning Hearts and Minds – how CEOs talk about gender parity, Kings College/KPMG, 2014

<sup>25</sup> The Implications of Marriage Structure for Men's Workplace Attitudes, Beliefs, and Behaviors toward Women, Administrative Science Quarterly, 2014

# **Emerging Research (2)**

# New Research on Unlocking Bias and Top Tips

Here we feature excerpts from 'What Works: Gender Equality By Design'<sup>26</sup> by Professor Iris Bohnet, Harvard University.

# Unconscious bias is everywhere.

# Consider this.



Howard Roizen is a venture capitalist, former entrepreneur, and proficient networker. A Harvard Business School case study describes how he became a power player in Silicon Valley. He co-founded a very successful tech company, then became an executive at Apple, subsequently turning his attention to venture capitalism. He most recently became a board member on several prestigious companies, is a friend of Bill Gates, close to Steve Jobs and maintains one of the most extensive networks in Silicon Valley."

After studying the case, students were asked to evaluate Howard's performance. They rated him as highly competent and effective. They also said that they liked him and would be willing to hire him or work with him.

But Howard does not actually exist. His real name is Heidi. He is a woman. When studying the absolutely identical case with the protagonist a woman, students find Heidi just as competent and effective as Howard, but they no longer like or want to work with this successful entrepreneur.

Many business schools have since run the experiment, using it as a tool to help their MBA students experience gender bias. Afterwards, students realise that the stereotypical leader in their minds is male. Heidi does not look or act the part and she cannot be competent and likable at the same time. What is celebrated as entrepreneurship, self- confidence, and vision in a man, is perceived as arrogance and selfpromotion in a woman.

If women conform to the feminine stereotype of nurture and care for others, they tend to be liked but not respected. Dozens of studies have now demonstrated that women face a trade-off between competence and likability. In male dominated environments women can face this at many levels recruitment, compensation and promotion.

If like Heidi they demonstrate that they can do a "man's job," they no longer fit our mental model of the "ideal woman." They go against the norms, and people do not find that appealing.

Bias hurts all counter-stereotypical people not just across gender but also race, class, ethnicity and nationality.

Even a tiny bias in performance evaluations can lead to huge disparities in representation at the most senior levels. In trials, a bias accounting for only 1 percent of the variance in evaluation scores, led to only 35 percent of the discriminated-against group being represented at the top. Without the bias, each group would have held 50 percent of the senior roles.

# Top Tips

# Apply data to people decisions

A first step to overcoming gender bias is to replace intuition, informal networks, and traditional rules of thumb with quantifiable data and rigorous analysis. Organisations increasingly run their HR departments like they run their finance or marketing departments, based on evidence.

# Attract the right people

Employers also need to scrutinize the messages they send prospective employees to attract the 'right people'. Bias can be triggered by subtle cues, such as all-male portraits of past leaders in company hallways or whether applicants are asked to tick a box indicating their gender before a test. Purging gendered language from job advertisements and other company communications is also important. Companies including Microsoft and Twitter use predictive language processing technology to debias their job advertisements and only use inclusive language to attract a large pool of diverse job applicants.

#### Example

Google has been at the forefront of "people analytics." Their data revealed an apparent gender gap in leaver rates of women who were twice as likely to quit as the average Google employee, was in fact a "parent gap." Young mothers were twice as likely to leave, so they introduced a new maternity and paternity leave plan. Instead of the industry standard of 12 weeks, Google offered new mothers 5 months off and new parents 7 weeks. The impact of this change was significant: new mothers at Google are now no more likely to leave than the average employee.

# Create smarter hiring procedures

Among elements that make a difference are "blind" hiring practices that remove demographic information from job applications. Evaluate candidates comparatively, hire in batches and use predictive tests and structured interviews to evaluate candidates, rather than unstructured interviews and panel interviews that tend to reinforce bias.

#### Example

The Civil Service in the UK, along with companies including HSBC, Deloitte, the BBC and the National Health Service, collectively responsible for employing 1.8 million people in the UK, recently introduced blind hiring practices and an increasing number of employers are removing applicant names, no longer requesting CVs from job applicants but instead asking them to complete tasks relevant to the job.

# Introduce smarter promotion procedures

Helpful changes in promotion practices to reduce bias include the use of both short term, achievable goals and longer term targets. Instead of self-evaluated performance appraisals with managers, companies hold managers accountable for their employee's assessments. In 2016, Credit Suisse started changing its performance appraisal practices and no longer shares employee self-evaluations with managers in advance of employee appraisals. Self-evaluation processes disadvantage women because they tend to be more self- critical and less confident when assessing themselves than men.

# Finally

These are some techniques, often low-hanging fruit that will help reduce bias and evidence suggests that small changes can have surprising effects. Big data improves our understanding of what is broken and needs fixing, blind or comparative evaluation procedures help us recruit the best instead of those who look the part, and messaging shapes what people think is possible. It will not solve all gender-related problems, but it will move the needle and often at shockingly low cost and high speed.

(with kind permission, Harvard University Press 2016).

26 'What Works: Gender Equality By Design' by Professor Iris Bohnet, Harvard University with kind permission, Harvard University Press 2016



# BHP Billiton The Value of a Strategy

At BHP Billiton, we are seeking to build a workforce that is a fair representation of the communities in which we operate. We also want to create a work environment that is truly inclusive for all our people.

The commercial case for action is as compelling as the ethical and moral case for action – our data shows that for the past three years, our most inclusive and diverse operations outperform the Company average on a range of safety, productivity and culture measures.

Accordingly, we have set ourselves the aspirational goal of gender balance by 2025.

# The Mining Industry

The mining industry has lagged behind other sectors in terms of its approach to gender balance and other forms of diversity. The highest representation of women in any mining company is 18.5% (Rio Tinto), and the average across the industry is 17.1%<sup>27</sup>. BHP Billiton currently has 17.6 per cent female representation overall. We have a higher proportion of women in our senior roles: 25% of our Board and 27% of our Executive Leadership Team are women, while 23% of our other executive roles are held by women.

# Our Strategy

In support of our gender balance aspirational goal, we now have a KPI for senior leaders to demonstrate a contribution to at least a 3% global increase in female representation across the Company, to be evaluated annually. Each Region and Global Function leadership team will develop and implement a specific plan with relevant actions to ensure improvement.

BHP Billiton has officially changed its Charter to include the specific words 'We are successful when: Our Teams are Inclusive and Diverse'. This is the first significant change to the Charter since 1999, reflecting the commitment of every person in the Company, from the Chair & Board down. In 2015 an Inclusion & Diversity Council, led by the CEO, was established to create a global strategy and identify actions to fast track progress. The CEO has issued two company-wide messages in 2016 focussed on Inclusion & Diversity and resources are available for leaders to facilitate discussions with their teams about the change to the Charter.

# BHP Billiton's Global Inclusion & Diversity strategy has four focus areas:

- Visible leadership commitment, ownership and accountability
- Creating an inclusive work environment
- Achieving gender balance
- Leveraging systems, processes and data driven decision making

## Key Priorities

In 2017 we will take specific action in these areas:

- 1. Embedding flexibility in the way that we work
- 2. Enabling our supply chain partners to support our commitment to inclusion and diversity
- 3. Uncovering and take steps to mitigate bias in behaviours, systems, policies and processes
- 4. Ensuring our brand and our industry are attractive to both women and men.

We will continue our work to become a more attractive employer to women, at the same time as increasing the number of women with STEM qualifications. We want a growing share of the existing pool of females skilled in or suitable for our industry, as well as increasing the ultimate pool over time.

In addition our senior leaders have been facilitating inclusion and diversity engagement sessions with their teams to identify ways to build a more inclusive and diverse workplace, including how they can enlist their teams in making simple changes to daily routines, build a shared understanding and gain additional insights to accelerate progress.

#### Making it real in Operations

In our Minerals Australia business, Coal undertook an audit of its recruitment process in an effort to mitigate selection bias and enhance our ability to attract a diverse range of talent. Initiatives included advertising focused on skills sets rather than experience required, use of video job advertisements and partnering with a recruitment agency that specialises in targeted female advertising.

They also hosted an external 'Sundowner' event where women in senior operational roles had the opportunity to meet and engage in discussions about BHP Billiton and how we work. Early results show a 4% increase in female candidates and 18% increase in female appointments.

At the Escondida copper mine in Chile, an operator and maintainer trainee program targeted at females was developed. In 2016 40 trainees were provided with three months theoretical training, followed by six months practical training on the mine site. A further 39 experienced female operators were hired at Escondida, increasing the mine's female participation from 2% to 6% within 12 months.

One of the key success factors was the involvement of line management throughout the program. This included the design of selection criteria, participation in the recruitment process, development of training materials, conducting the training and integrating the successful candidates into the operating teams.

Across other parts of our business we have held "Flex Effect" debates with more than 200 employees, both male and female, debating and sharing stories about how flexible work really works, and what we should focus on to embed a more flexible work culture.

As part of our efforts to change outdated stereotypes of the mining industry that serve as barriers to our ability to attract women to operational roles, the Iron Ore team ran a "Bring Your Daughter to Work" program which encourages daughters, nieces and granddaughters of employees to come and learn more about careers at BHP Billiton.



Andrew Mackenzie Chief Executive, BHP Billiton

I've heard the concerns: some employees think inclusion and diversity is not an area we can make significant progress; some think women don't want to work in the mining industry, and some male employees have concerns they may be overlooked for a promotion.

We will not disadvantage anyone. Instead we will give everyone – men and women – an equal opportunity. No one's job is under threat because they are male. But we will work to remove the unconscious bias that, in my view, women have been disadvantaged for a very long time in a male-dominated environment.



# A Focus on Industry

# 

# Lloyds Banking Group The Value of Targets

In 2014, Lloyds Banking Group was proud to be the first FTSE 100 company to announce a public commitment to improving gender diversity at the senior management level.

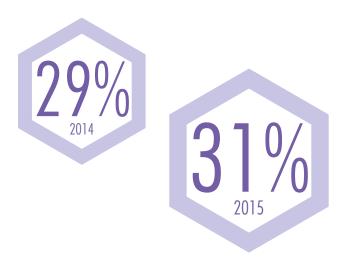
# LLOYDS SET A GOAL OF

BASED ON DETAILED TREND MODELLING TO ENSURE THE BANK SET A GOAL THAT IS BOTH STRETCHING AND REALISTIC. GOOD PROGRESS IS BEING MADE TOWARDS ACHIEVING THAT GOAL

Lloyds firmly believes that it cannot genuinely succeed in Helping Britain Prosper if the bank does not reflect the customers and communities it serves, particularly at the leadership level. The Group's leadership are entirely committed to building a meritocracy at Lloyds, with the best talent wanting to go there, succeed there and stay there. Removing barriers which prevent women progressing is fundamental to achieving that.

Setting the goal, Lloyds believes, was seen as a positive step by the market, but more importantly, every colleague now clearly understands that this is a critical priority for the Group, enshrined in an external commitment.

# SINCE SETTING THE GOAL, LLOYDS HAS ACHIEVED MILESTONES OF



# WOMEN IN SENIOR MANAGEMENT, AN IMPROVING TREND WHICH HAD NOT BEEN SEEN IN PREVIOUS YEARS

The goal means that Lloyds is genuinely treating diversity in the same way as it would any other business issue. What gets measured gets done, and the public goal allows others to judge whether the Group has put its words into action. As such, it is a powerful tool for change.

# A Focus on Industry

# MITIE Group The Value of Data and Disclosures

As a people business, sustainability is at the very heart of what we do. Not just from a commercial point of view, but also from a human one. This means we have a real focus on employee engagement and equal opportunities. The disclosure of all our diversity stats has a significant role in improving both of these.

Gathering the right data is clearly the first important step. But for us it was also critical to underline its significance to the business by being totally transparent about the data - both internally and externally. This has helped us to obtain better data – for instance by delivering more practical opportunities for our people to disclose the information throughout the employee lifecycle, rather than just at the start.

# WE ARE PROUD ALSO TO DISCLOSE ALL OUR DATA ON PAY BY GENDER, AGE, ETHNICITY, DISABILITY AND SEXUAL ORIENTATION

It's enabled us to create an even more positive culture at Mitie, with our people feeling more comfortable sharing such data because of its publication. And of course, it has driven us towards addressing any gaps.

We have now introduced targets, networks and a specific focus on bias too in order to help employees recognise other's talent and ability. We have an annual Diversity Week – where we hold workshops, training and inspirational speeches all across the country to celebrate the differences of our people and raise awareness and understanding of diversity and inclusion at work.



SURVEYED AGREED THEY HAVE EQUAL OPPORTUNITIES REGARDLESS OF GENDER ETHNIC ORIGIN, DISABILITY, RELIGION, AGE OR SEXUAL ORIENTATION AND WE ONLY WANT TO IMPROVE FROM THERE



# Women on Boards

FTSE 100 **26.6%** 

FTSE 250

FTSE 350

As at 1<sup>st</sup> October 2016

"I have worked in all male boardrooms and there is no doubt that the atmospherics and dynamics fundamentally change for the better in a mixed gender structure. There is equally no doubt that whilst one woman makes a difference it is only when there is more than one that the gender issue evaporates and a more productive and constructive decision making environment evolves."

**Sir Roger Carr** Chairman, Bae Systems plc

# Women on Boards - Progress

# Progress Update Women on FTSE 350 Boards

After 5 years of excellent progress for Women on Boards and the FTSE 100 achieving its 25% target six months ahead of schedule in 2015, it is disappointing to see further progress slow in the last 12 months.

The FTSE 350 overall stands at 23% up from 21.9% this time last year. The FTSE 100 has barely moved, up to 26.6% from 26.1%, while the FTSE 250 has performed marginally better now at 21.1%, up from 19.6% last year (see Appendix A for details).

There remain 190 companies yet to reach 25% of women on their boards and unacceptably five years on, 11 All-male boards in the FTSE 250. As we are all too aware, British business has made good progress, many companies have made outstanding progress, but there remains substantial work to be done overall (see Appendix B for details).

Against a decrease in the number of directorships on FTSE 350 boards by 58 seats in the year, the number of women NEDs, Executive Directors, Chairs and CEOs continues to increase, with only around 25% of appointments going to women during the year.

It is difficult to say with any degree of certainty why the slow-down has happened, particularly when the FTSE 100 and FTSE 250 were both performing strongly on gender balance, with the FTSE 350 Boards having increased by 4.5% in the 18 months prior to October 2015. However, a drop in the number of seats and number of new appointments will in part explain this.

It may also be that having reached the 25% target, a degree of complacency has set in and the penny has yet to drop that 33% is now where the FTSE 350 is headed. In addition, a backdrop of business uncertainty through this year's Referendum and some settling in as the new Review team and broader remit got underway, inevitably there has been less focus and visibility all round on the Women on Boards agenda. However, there are two conclusions to be drawn here. The first is the journey to increase the number of women on FTSE 350 Boards will take some time and gender balance at the top table is not yet fully embedded in business culture and 'modus operandi'. Secondly, targets work - and have significantly helped drive focus and progress.

# NUMBER OF FTSE 350 COMPANIES ALREADY AT OR ABOVE 33%



WOMEN'S REPRESENTATION ON THEIR BOARDS

FTSE 350 COMPANIES BETWEEN 25% AND 33%

FOR WOMEN'S REPRESENTATION ON THEIR BOARDS

# Companies Leading the Way\*

| Rank | Company                                | Sector                            | %<br>Women<br>Directors  | FTSE List |
|------|--|-----------------------------------|--------------------------|-----------|
| 1    | ASCENTIAL PLC                          | Media & Entertainment             | 57.1%                    | FTSE 250  |
| 2    | DFS FURNITURE PLC                      | General Retailers                 | 50%                      | FTSE 250  |
| 2    | GRAINGER PLC                           | Real Estate                       | 50%                      | FTSE 250  |
| 2    | HALFORDS GROUP PLC                     | General Retailers                 | 50%                      | FTSE 250  |
| 2    | RENEWABLES INFRASTRUCTURE GROUP LTD    | Investment Companies              | 50%                      | FTSE 250  |
| 6    | WOODFORD PATIENT CAPITAL TRUST PLC     | Investment Companies              | 50%                      | FTSE 250  |
| 7    | JUPITER FUND MANAGEMENT PLC            | Speciality & Other Finance        | 45%                      | FTSE 250  |
| 7    | KINGFISHER PLC                         | General Retailers                 | 44.4%                    | FTSE 100  |
| 7    | MERLIN ENTERTAINMENTS PLC              | Leisure & Hotels                  | 44.4%                    | FTSE 100  |
| 7    | SEVERN TRENT PLC                       | Utilities - Other                 | 44.4%                    | FTSE 100  |
| 11   | WHITBREAD PLC                          | Leisure & Hotels                  | 44.4%                    | FTSE 100  |
| 11   | THOMAS COOK GROUP PLC                  | Leisure & Hotels                  | 44.4%                    | FTSE 250  |
| 11   | UBM PLC                                | Media & Entertainment 44.4%       |                          | FTSE 250  |
| 11   | UNILEVER PLC                           | Food Producers & Processors       | cers & Processors 42.9%  |           |
| 15   | LAIRD PLC                              | Electronic & Electrical Equipment | l Equipment 42.9%        |           |
| 15   | REDROW PLC                             | Construction & Building Materials | 42.9%                    | FTSE 250  |
| 17   | ADMIRAL GROUP PLC                      | Insurance                         | 40%                      | FTSE 100  |
| 17   | NEXT PLC                               | General Retailers                 | 40%                      | FTSE 100  |
| 17   | ABERFORTH SMALLER COMPANIES TRUST PLC  | Investment Companies              | 40%                      | FTSE 250  |
| 17   | HALMA PLC                              | Engineering & Machinery 40%       |                          | FTSE 250  |
| 17   | JPMORGAN AMERICAN INVESTMENT TRUST PLC | Investment Companies              | Investment Companies 40% |           |
| 17   | JPMORGAN INDIAN INVESTMENT TRUST PLC   | Investment Companies              | Investment Companies 40% |           |
| 17   | KENNEDY WILSON EUROPE REAL ESTATE PLC  | Investment Companies              | 40%                      | FTSE 250  |
| 17   | POLAR CAPITAL TECHNOLOGY TRUST PLC     | Investment Companies              | 40%                      | FTSE 250  |

Source: BoardEx 1<sup>st</sup> October 2016

# All-male Boards\*

CENTAMIN PLC CLARKSON PLC DAEJAN HOLDINGS PLC ELECTRA PRIVATE EQUITY PLC EUROMONEY INSTITUTIONAL INVESTOR PLC GVC HOLDINGS PLC HARBOURVEST GLOBAL PRIVATE EQUITY LTD ICAP PLC METRO BANK PLC PAYSAFE GROUP PLC ULTRA ELECTRONICS HLDGS PLC

\*As at November 2016

# Companies all over the world are recognising the need for a higher level of women's representation at board level.

Over the past five years, the UK in particular has made important strides and by exceeding its 25% target for FTSE 100 boards in 2015, it moved up to sixth place globally in terms of female board representation<sup>28</sup>. As the UK begins this next stage of its journey to the 33% target for women on boards of FTSE 350 companies, we examine how other countries are progressing towards similarly ambitious targets to improve gender balance

## Apples and oranges?

Making comparisons from one country to another is complex. Country's markets range in size – as do the frameworks and initiatives they are using to raise the number of women on boards.

The FTSE 100 - let alone FTSE 350, which is the scope of the higher 33% target - is much bigger than many other stock indexes. Arguably, it is a greater challenge for the UK to reach 33% female board composition than for a country with a smaller index, including the five countries ahead of the UK currently<sup>29</sup>. Indeed, Norway and Sweden's indexes have only 25 and 30 companies respectively.

In addition, most of the countries ahead of the UK in the rankings, have also introduced quota regimes legislating for more women on listed boards. The UK is a leader and role model on the international stage for having made such good progress under an entirely voluntary regime.

| Country     | Index                | Number of<br>women board<br>members | Number of<br>men board<br>members | Total number<br>of board<br>members | Percentage<br>of women on<br>boards <sup>30</sup> | Increase since<br>Oct 2015 |
|-------------|----------------------|-------------------------------------|-----------------------------------|-------------------------------------|---|----------------------------|
| Norway      | OBX 25               | 72                                  | 117                               | 189                                 | 38.1%   | +3.0%                      |
| Sweden      | OMX<br>Stockholm 30  | 101                                 | 185                               | 286                                 | 35.3%   | +2.7%                      |
| France      | CAC 40               | 188                                 | 328                               | 516                                 | 36.4%   | +3.9%                      |
| Finland     | OMX Helsinki<br>25   | 61                                  | 129                               | 190                                 | 32.1%   | +2.7%                      |
| Belgium     | Bel 20               | 74                                  | 181                               | 255                                 | 29.0%   | +0.5%                      |
| UK          | FTSE 100             | 283                                 | 782                               | 1065                                | 26.6%   | +0.5%                      |
| Netherlands | AEX                  | 68                                  | 198                               | 266                                 | 25.6%   | +1.9%                      |
| Denmark     | OMX<br>Copenhagen 20 | 54                                  | 166                               | 220                                 | 25.5%   | +3.8%                      |
| Germany     | DAX                  | 153                                 | 463                               | 616                                 | 24.8%   | +3.5%                      |
| Canada      | TSX 60               | 148                                 | 479                               | 627                                 | 23.6%   | -                          |

Source: BoardEx 1<sup>st</sup> October 2016

Despite this, the UK has only made marginal progress one year on from the Women on Boards Davies Review, Five Year Summary report in October 2015. The market disruption and political uncertainty from the EU referendum may have been a distraction to many businesses recently, but as the number of women on UK boards doubled between 2011 and 2015, other countries took notice and action to readdress their own gender disparities. The UK has taken a leading position on the issue, but it must re-double its efforts if it wants to see further improvements in gender balance at the top table - and continue to be respected for its progress and influence the representation of women on boards more globally.

#### **Quota Regimes**

Legislative quotas are a common approach overseas. Six of the world's ten leading countries on boardroom gender diversity use guotas as a mechanism for accelerating change: Norway, France, Finland, Belgium, the Netherlands and most latterly, Germany.

While quotas may ensure progress up the world leader board, their introduction has drawn criticism that it relegates the issue of gender balance to a box-ticking exercise. Sweden, which has the second highest number of women on boards in the world, came to the same conclusion and recently voted against a parliamentary bill to implement 40% quotas<sup>31</sup>. Moreover, studies indicate that boardroom quotas have made little statistical change to related female workplace issues, such as the gender pay gap and promotion to more senior positions<sup>32</sup>.

Whilst we respect each country's choice to introduce legislation and admire the progress they deliver, it is clear that the UK's voluntary business-led approach is working. As a result of our approach, we have developed a better understanding of the complex and compounding barriers to women's progression than may otherwise have been the case.

#### **Voluntary Regimes**

The UK's approach of voluntary targets has also been taken by a number of Commonwealth (and ex-Commonwealth) countries. Just this month, New Zealand leadership lobby group Global Women called on the New Zealand Government for a 30% voluntary target on the boards of NZX-listed companies – with reference to the Davies Review<sup>33</sup>. A 30% target has also been set for company boards on Canada's Toronto Stock Exchange by The 30% Club.

Voluntary initiatives such as The 30% Club and the USA's 2020 Women on Boards are clearly putting a spotlight on the board composition of many organisations, to the extent that many companies are publicly backing and sponsoring target-based campaigns, even in the absence of a national framework<sup>34</sup>.

In April 2015, the Australian Institute of Company Directors (AICD) called for all S&P/ASX 200 to meet their voluntary target of 30% female boards by the end of 2018<sup>35</sup>. At present, the index is at 20.9% female representation on boards<sup>36</sup>.

There is no doubt that what gets measured gets done. Setting an ambitious public target has been crucial in generating momentum. As at October 2016, we are on track to achieve that target. Australian boards – like the UK – have now realised the benefits to business performance of diverse boards. It's not just the right thing to do – its good business

John Brogden, Chief Executive Officer, AICD

#### Onwards and upwards

The UK's achievement in passing its 25% goal for women on FTSE 100 boards last year, showed that progress could be made quickly, and by voluntary means. It is encouraging to see more countries are giving women a seat at the top table but if the UK is to hold its position, it is now time to pick up the pace again and show the world once more what British businesses can achieve when they works together.

<sup>28</sup> https://www.gov.uk/government/publications/women-on-boards-5-year-summary-davies-review

<sup>29</sup> As of 18/10/16

<sup>30</sup> Percentage of unique individuals rather than women in multiple board roles 31 http://www.bloomberg.com/news/articles/2016-09-09/swedish-government-plans-40-gender-quota-for corporate-boards

<sup>32</sup> http://www.pbs.org/newshour/making-sense/dont-count-on-corporate-gender-quotas-to-break-the-glass-. ceiling/

<sup>33</sup> http://www.nzherald.co.nz/business/news/article.cfm?c\_id=3&objectid=11735509

<sup>34</sup> https://www.2020wob.com/supporters/corporate-sponsors

<sup>5</sup> http://www.theaustralianc.com.au/pusiness/news/aicd-to-push-for-big-increase-in-women-on-asx-200-boards/ news-story/143feda94c2632e0533edd27ed191ead

<sup>36</sup> BoardEx, 24/10/16

# **Closing Word from the Steering Group**



We have very much enjoyed working together as a new team on the first Hampton-Alexander report, our deliberations on the right set of recommendations and determining how best to set the framework for business to take the women in FTSE leadership agenda forward.

Gathering data on the performance of the FTSE 350 companies, on both the Executive Committee and in the Direct Reports to the Executive Committee, has been challenging. Unlike women's representation on FTSE boards, there is no publicly available data for women's representation in these leadership ranks, so we have relied on the goodwill and transparency of companies to send us their gender data. Happily, a majority of companies chose to share this with us, so we have a very good starting point on which to build.

From the beginning we have been keen to harness the lessons from the Davies Review and although business moves on to different challenges in this next leg of the journey, we also want to build on what has worked well: a voluntary, business-led framework, a set of recommendations with actions for key stakeholders and a target that is stretching but achievable, with professional subject-matter input, sharing of best practice and bringing people with us. And our most important role, one of encouragement and lending a supportive, positive tone to the campaign.

We took considerable time to canvass the views of business, more formally through the roundtables with senior business women, HR Directors, Company Secretaries, Investors and Executive Search firms, but also on a one-on-one basis through our own networks. We have also been fortunate to have senior input from our Advisory Panel and from the public online. We are therefore confident in the framework we outline and expect business to be in large part supportive and prepared to deliver against it.

We look forward to the next steps on the journey, and to continuing to work with the Review.

Sir Philip Hampton Dame Helen Alexander Charles Berry Fiona Cannon OBE Simon Collins Andrew Duff Alison Platt CMG Denise Wilson OBE

### Thank you to our contributors

Louise Angel Alex Architektonidis Emma Avignon Alexa Bailey Amra Balic Karin Barnick Katherine Bennett OBE Anne Billson-Ross Claire Blackburn Catherine Bright Rosie Brydon Chloé Chambraud Sarah Churchman Colin Clements Pamela Coles Catherine de Connick Lopez **Emily Cox** Ancia Cronje Nicki Demby Dr Elena Doldor Rosie Donachie David Fawcitt Ann Francke Tim George Deborah Gilshan Katushka Giltsoff

Jacqueline Gold Helen Gordon Ian Greenwood Jessica Ground Kate Grussing Jan Hall Baroness Dido Harding Abigail Herron Chris Hodge **Rachel Hopcroft** Deborah Howard Elin Hurvenes Norma Jarboe Ellie Klonarides Kate Latham Emily Lawson Vicky Lawton Nicholas Malasinski Professor Simonetta Manfredi Rosemary Martin Kevin Massie Kerynne Metherell Anik Michaud Clare Mohan Mary Mullally Orna ni-Chionna

**KystynaNowak** Clare Payn Miranda Pode Michael Reyner Carol Rosati Helen Rose Mel Rowlands Dr Ruth Sealy Jo Shanmugalingam Antonia Stirling **Rachel Stuff** Peter Swabey **Charlotte Sweeney** Peninah Thomson OBE Susanne Thorning-Lund Sarah Totham Esmé van Herwijnen Gillian Van Maaren Laura Wade-Gery **Trelawny Williams** Sara Worrell Allyson Zimmerman

# Appendix A

### Detailed analysis of progress FTSE 100 and FTSE 250

Unless otherwise noted all 2016 data is at 1<sup>st</sup> October 2016

| FTSE 100                       | 2010 / 2011 | 2012        | 2013        | 2014        | Mar 2015    | Oct 2015    | Oct 2016    |
|--------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Representation of women        | 12.5%       | 15.0%       | 17.3%       | 20.7%       | 23.5%       | 26.1%       | 26.6%       |
| Number of companies with 25% + |             | 15          | 25          | 36          | 41          | 55          | 65          |
| Number of women on boards      | 135         | 163         | 194         | 231         | 263         | 286         | 283         |
| Number of women NEDs           | 117 (15.6%) | 143 (22.4%) | 176 (21.8%) | 211 (25.5%) | 239 (28.5%) | 260 (31.4%) | 254 (31.6%) |
| Number of women Exec Directors | 18 (5.5%)   | 20 (6.6%)   | 18 (5.8%)   | 20 (6.9%)   | 24 (8.6%)   | 26 (9.6%)   | 29 (11.2%)  |
| Number of women Chairs         | 2           | 1           | 1           | 1           | 3           | 3           | 4           |
| Number of women CEOs           | 5           | 4           | 3           | 4           | 5           | 5           | 6           |
| Total Directorships            | 1076        | 1086        | 1112        | 1117        | 1117        | 1097        | 1065        |
| Number of All-male boards      | 21          | 11          | 7           | 2           | 0           | 0           | 0           |

|                                | ï           |             | 1           | 1           |           |             | 1           |
|--------------------------------|-------------|-------------|-------------|-------------|-----------|-------------|-------------|
| FTSE 250                       | 2010 / 2011 | 2012        | 2013        | 2014        | Mar 2015  | Oct 2015    | Oct 2016    |
| Representation of women        | 7.8%        | 9.6%        | 13.2%       | 15.6%       | 18.0%     | 19.6%       | 21.1%       |
| Number of companies with 25% + |             | 21          | 36          | 51          | 65        | 82          | 95          |
| Number of women on boards      | 154         | 189         | 267         | 310         | 365       | 396         | 421         |
| Number of women NEDs           | 127 (9.6%)  | 168 (11.4%) | 235 (16.6%) | 281 (19.6%) | 340 (23%) | 368 (24.8%) | 388 (26.2%) |
| Number of women Exec Directors | 27 (4.2%)   | 28 (4.5%)   | 32 (5.4%)   | 29 (5.3%)   | 25 (4.6%) | 28 (5.2%)   | 33 (6%)     |
| Number of women Chairs         |             |             |             |             | 8         | 10          | 10          |
| Number of women CEOs           | 10          |             |             |             | 9         | 11          | 12          |
| Total Directorships            | 1974        | 1969        | 2023        | 1987        | 2028      | 2019        | 1993        |
| Number of All-male boards      | 131         | 115         | 67          | 48          | 23        | 15          | 13          |

| FTSE 350 (FTSE 100 + FTSE 250) | 2010 / 2011 | 2012  | 2013  | 2014  | Mar 2015 | Oct 2015 | Oct 2016    |
|--------------------------------|-------------|-------|-------|-------|----------|----------|-------------|
|                                |             |       |       |       |          |          |             |
| Representation of women        | 9.5%        | 11.5% | 14.7% | 17.4% | 20.0%    | 21.9%    | 23%         |
| Number of companies with 25% + |             | 36    | 61    | 87    | 106      | 137      | 160         |
| Number of women on boards      | 289         | 352   | 461   | 541   | 628      | 682      | 704         |
| Number of women NEDs           | 244         | 311   | 411   | 492   | 579      | 628      | 642 (28.1%) |
| Number of women Exec Directors | 45          | 48    | 50    | 49    | 49       | 54       | 62 (8.1%)   |
| Number of women Chairs         |             |       |       |       | 11       | 13       | 14          |
| Number of women CEOs           | 15          |       |       |       | 14       | 16       | 18          |
| Total Directorships            | 3050        | 3055  | 3135  | 3104  | 3145     | 3116     | 3058        |
| Number of All-male boards      | 152         | 126   | 74    | 50    | 23       | 15       | 13          |

Source: BoardEx October 2016

# Appendix B

Detailed analysis of progress FTSE 100 Women on Boards

All data as at 1<sup>st</sup> October 2016

33% or more women on the company board

33-25% women on the company board

< 25% women on the company board

All-male board

| Rank | Company                              | Sector                               | %<br>Women<br>Directors | Total<br>Women<br>Directors | Board Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|--------------------------------------|--------------------------------------|-------------------------|-----------------------------|------------|---------------------------------|--------------------------------|
| 1    | KINGFISHER PLC                       | General Retailers                    | 44.4%                   | 4                           | 9          | 2                               | 2                              |
| 1    | MERLIN ENTERTAINMENTS<br>PLC         | Leisure & Hotels                     | 44.4%                   | 4                           | 9          | 1                               | 3                              |
| 1    | SEVERN TRENT PLC                     | Utilities - Other                    | 44.4%                   | 4                           | 9          | 2                               | 2                              |
| 1    | WHITBREAD PLC                        | Leisure & Hotels                     | 44.4%                   | 4                           | 9          | 2                               | 2                              |
| 5    | UNILEVER PLC                         | Food Producers &<br>Processors       | 42.9%                   | 6                           | 14         | 0                               | 6                              |
| 6    | ADMIRAL GROUP PLC                    | Insurance                            | 40%                     | 4                           | 10         | 0                               | 4                              |
| 6    | NEXT PLC                             | General Retailers                    | 40%                     | 4                           | 10         | 2                               | 2                              |
| 8    | OLD MUTUAL PLC                       | Life Assurance                       | 38.5%                   | 5                           | 13         | 1                               | 4                              |
| 9    | ROYAL MAIL PLC                       | Transport                            | 37.5%                   | 3                           | 8          | 1                               | 2                              |
| 10   | BURBERRY GROUP PLC                   | General Retailers                    | 36.4%                   | 4                           | 11         | 1                               | 3                              |
| 10   | DIAGEO PLC                           | Beverages                            | 36.4%                   | 4                           | 11         | 1                               | 3                              |
| 10   | NATIONAL GRID PLC                    | Electricity                          | 36.4%                   | 4                           | 11         | 1                               | 3                              |
| 10   | PEARSON PLC                          | Media &<br>Entertainment             | 36.4%                   | 4                           | 11         | 1                               | 3                              |
| 14   | 3I GROUP PLC                         | Private Equity                       | 33.3%                   | 3                           | 9          | 1                               | 2                              |
| 15   | ASHTEAD GROUP PLC                    | Business Services                    | 33.3%                   | 3                           | 9          | 1                               | 2                              |
| 15   | BRITISH AMERICAN TOBACCO<br>PLC      | Tobacco                              | 33.3%                   | 4                           | 12         | 0                               | 4                              |
| 15   | GLAXOSMITHKLINE PLC                  | Pharmaceuticals and<br>Biotechnology | 33.3%                   | 4                           | 12         | 0                               | 4                              |
| 15   | INTERCONTINENTAL HOTELS<br>GROUP PLC | Leisure & Hotels                     | 33.3%                   | 3                           | 9          | 0                               | 3                              |
| 15   | INTERTEK GROUP PLC                   | Business Services                    | 33.3%                   | 3                           | 9          | 0                               | 3                              |
| 15   | LAND SECURITIES GROUP PLC            | Real Estate                          | 33.3%                   | 3                           | 9          | 0                               | 3                              |
| 15   | SAINSBURY(J) PLC                     | Food & Drink<br>Retailers            | 33.3%                   | 3                           | 9          | 0                               | 3                              |
| 15   | SHIRE PLC                            | Pharmaceuticals and<br>Biotechnology | 33.3%                   | 4                           | 12         | 0                               | 4                              |
| 15   | SSE PLC                              | Electricity                          | 33.3%                   | 3                           | 9          | 0                               | 3                              |
| 24   | TUI AG                               | Leisure & Hotels                     | 32%                     | 8                           | 25         | 1                               | 7                              |

| Rank | Company                         | Sector                                     | %<br>Women<br>Directors | Total<br>Women<br>Directors | Board Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|---------------------------------|--|-------------------------|-----------------------------|------------|---------------------------------|--------------------------------|
| 25   | BARCLAYS PLC                    | Banks                                      | 30.8%                   | 4                           | 13         | 0                               | 4                              |
| 25   | WPP PLC                         | Media &<br>Entertainment                   | 30.8%                   | 4                           | 13         | 0                               | 4                              |
| 27   | CARNIVAL PLC                    | Leisure & Hotels                           | 30%                     | 3                           | 10         | 0                               | 3                              |
| 27   | DCC PLC                         | Business Services                          | 30%                     | 3                           | 10         | 0                               | 3                              |
| 27   | HSBC HOLDINGS PLC               | Banks                                      | 30%                     | 6                           | 20         | 0                               | 6                              |
| 27   | IMPERIAL BRANDS PLC             | Торассо                                    | 30%                     | 3                           | 10         | 1                               | 2                              |
| 27   | LEGAL & GENERAL GROUP<br>PLC    | Life Assurance                             | 30%                     | 3                           | 10         | 0                               | 3                              |
| 27   | MARKS & SPENCER GROUP<br>PLC    | General Retailers                          | 30%                     | 3                           | 10         | 1                               | 2                              |
| 27   | RELX PLC                        | Media &<br>Entertainment                   | 30%                     | 3                           | 10         | 0                               | 3                              |
| 27   | WOLSELEY PLC                    | Construction &<br>Building Materials       | 30%                     | 3                           | 10         | 0                               | 3                              |
| 35   | HARGREAVES LANSDOWN<br>PLC      | Speciality & Other<br>Finance              | 28.6%                   | 2                           | 7          | 0                               | 2                              |
| 35   | WM MORRISON<br>SUPERMARKETS PLC | Food & Drink<br>Retailers                  | 28.6%                   | 2                           | 7          | 0                               | 2                              |
| 37   | ASTRAZENECA PLC                 | Pharmaceuticals and<br>Biotechnology       | 27.3%                   | 3                           | 11         | 0                               | 3                              |
| 37   | BAE SYSTEMS PLC                 | Aerospace &<br>Defence                     | 27.3%                   | 3                           | 11         | 0                               | 3                              |
| 37   | BT GROUP PLC                    | Telecommunication<br>Services              | 27.3%                   | 3                           | 11         | 0                               | 3                              |
| 37   | CAPITA PLC                      | Business Services                          | 27.3%                   | 3                           | 11         | 2                               | 1                              |
| 37   | INTU PROPERTIES PLC             | Real Estate                                | 27.3%                   | 3                           | 11         | 0                               | 3                              |
| 37   | RECKITT BENCKISER GROUP         | Clothing, Leisure and<br>Personal Products | 27.3%                   | 3                           | 11         | 0                               | 3                              |
| 37   | RIO TINTO PLC                   | Mining                                     | 27.3%                   | 3                           | 11         | 0                               | 3                              |
| 37   | ROYAL DUTCH SHELL PLC           | Oil & Gas                                  | 27.3%                   | 3                           | 11         | 0                               | 3                              |
| 37   | RSA INSURANCE GROUP PLC         | Insurance                                  | 27.3%                   | 3                           | 11         | 0                               | 3                              |
| 37   | SMITH & NEPHEW PLC              | Health                                     | 27.3%                   | 3                           | 11         | 1                               | 2                              |
| 47   | BHP BILLITON PLC                | Mining                                     | 25%                     | 3                           | 12         | 0                               | 3                              |
| 47   | BRITISH LAND CO PLC             | Real Estate                                | 25%                     | 3                           | 12         | 1                               | 2                              |
| 47   | BUNZL PLC                       | Business Services                          | 25%                     | 2                           | 8          | 0                               | 2                              |
| 47   | COMPASS GROUP PLC               | Leisure & Hotels                           | 25%                     | 3                           | 12         | 0                               | 3                              |
| 47   | CRH PLC                         | Construction &<br>Building Materials       | 25%                     | 3                           | 12         | 1                               | 2                              |



| Rank | Company  | Sector                               | %<br>Women<br>Directors | Total<br>Women<br>Directors | Board Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|--|--------------------------------------|-------------------------|-----------------------------|------------|---------------------------------|--------------------------------|
| 47   | DIRECT LINE INSURANCE<br>GROUP PLC                         | Insurance                            | 25%                     | 2                           | 8          | 0                               | 2                              |
| 47   | INTERNATIONAL CONSOLI-<br>DATED AIRLINES GROUP SA<br>(IAG) | Leisure & Hotels                     | 25%                     | 3                           | 12         | 0                               | 3                              |
| 47   | ITV PLC  | Media &<br>Entertainment             | 25%                     | 2                           | 8          | 0                               | 2                              |
| 47   | PERSIMMON PLC  | Construction &<br>Building Materials | 25%                     | 2                           | 8          | 0                               | 2                              |
| 47   | PROVIDENT FINANCIAL PLC                                    | Speciality & Other<br>Finance        | 25%                     | 2                           | 8          | 0                               | 2                              |
| 47   | PRUDENTIAL PLC   | Life Assurance                       | 25%                     | 4                           | 16         | 2                               | 2                              |
| 47   | ROYAL BANK OF SCOTLAND<br>GROUP PLC                        | Banks                                | 25%                     | 3                           | 12         | 0                               | 3                              |
| 47   | SAGE GROUP PLC   | Software & Computer<br>Services      | 25%                     | 2                           | 8          | 0                               | 2                              |
| 47   | STANDARD LIFE PLC  | Life Assurance                       | 25%                     | 3                           | 12         | 0                               | 3                              |
| 47   | TESCO PLC  | Food & Drink<br>Retailers            | 25%                     | 3                           | 12         | 0                               | 3                              |
| 47   | TRAVIS PERKINS PLC   | Construction &<br>Building Materials | 25%                     | 2                           | 8          | 0                               | 2                              |
| 47   | UNITED UTILITIES GROUP PLC                                 | Utilities - Other                    | 25.0%                   | 2                           | 8          | 0                               | 2                              |
| 47   | VODAFONE GROUP PLC   | Telecommunication<br>Services        | 25.0%                   | 3                           | 12         | 0                               | 3                              |
| 47   | WORLDPAY GROUP PLC   | Business Services                    | 25%                     | 2                           | 8          | 0                               | 2                              |
| 66   | BP PLC   | Oil & Gas                            | 23.1%                   | 3                           | 13         | 0                               | 3                              |
| 66   | DIXONS CARPHONE PLC  | Telecommunication<br>Services        | 23.1%                   | 3                           | 13         | 1                               | 2                              |
| 66   | LLOYDS BANKING GROUP PLC                                   | Banks                                | 23.1%                   | 3                           | 13         | 0                               | 3                              |
| 69   | ASSOCIATED BRITISH FOODS<br>PLC                            | Food Producers &<br>Processors       | 22.2%                   | 2                           | 9          | 0                               | 2                              |
| 69   | BARRATT DEVELOPMENTS<br>PLC                                | Construction &<br>Building Materials | 22.2%                   | 2                           | 9          | 0                               | 2                              |
| 69   | EASYJET PLC  | Leisure & Hotels                     | 22.2%                   | 2                           | 9          | 1                               | 1                              |
| 69   | MICRO FOCUS<br>INTERNATIONAL PLC                           | Software & Computer<br>Services      | 22.2%                   | 2                           | 9          | 0                               | 2                              |
| 69   | MONDI PLC  | Forestry & Paper                     | 22.2%                   | 2                           | 9          | 0                               | 2                              |
| 69   | POLYMETAL INTERNATIONAL<br>PLC                             | Mining                               | 22.2%                   | 2                           | 9          | 0                               | 2                              |
| 69   | RANDGOLD RESOURCES LTD                                     | Mining                               | 22.2%                   | 2                           | 9          | 0                               | 2                              |
| 69   | SMITHS GROUP PLC   | Engineering &<br>Machinery           | 22.2%                   | 2                           | 9          | 0                               | 2                              |
| 69   | ST. JAMES'S PLACE PLC                                      | Life Assurance                       | 22.2%                   | 2                           | 9          | 0                               | 2                              |

| Rank | Company                            | Sector                               | %<br>Women<br>Directors | Total<br>Women<br>Directors | Board Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|------------------------------------|--------------------------------------|-------------------------|-----------------------------|------------|---------------------------------|--------------------------------|
| 69   | TAYLOR WIMPEY PLC                  | Construction &<br>Building Materials | 22.2%                   | 2                           | 9          | 0                               | 2                              |
| 79   | AVIVA PLC                          | Life Assurance                       | 21.4%                   | 3                           | 14         | 0                               | 3                              |
| 79   | ROLLS-ROYCE HOLDINGS PLC           | Aerospace &<br>Defence               | 21.4%                   | 3                           | 14         | 0                               | 3                              |
| 79   | SABMILLER PLC                      | Beverages                            | 21.4%                   | 3                           | 14         | 0                               | 3                              |
| 79   | STANDARD CHARTERED PLC             | Banks                                | 21.4%                   | 3                           | 14         | 0                               | 3                              |
| 83   | ANGLO AMERICAN PLC                 | Mining                               | 20.0%                   | 2                           | 10         | 0                               | 2                              |
| 83   | GKN PLC                            | Automobiles & Parts                  | 20.0%                   | 2                           | 10         | 0                               | 2                              |
| 83   | HAMMERSON PLC                      | Real Estate                          | 20.0%                   | 2                           | 10         | 0                               | 2                              |
| 83   | INFORMA PLC                        | Media &<br>Entertainment             | 20.0%                   | 2                           | 10         | 0                               | 2                              |
| 83   | PADDY POWER BETFAIR PLC            | Leisure & Hotels                     | 20.0%                   | 2                           | 10         | 0                               | 2                              |
| 83   | SCHRODERS PLC                      | Speciality & Other<br>Finance        | 20.0%                   | 2                           | 10         | 0                               | 2                              |
| 89   | BABCOCK INTERNATIONAL<br>GROUP PLC | Business Services                    | 18.2%                   | 2                           | 11         | 0                               | 2                              |
| 89   | CENTRICA PLC                       | Utilities - Other                    | 18.2%                   | 2                           | 11         | 0                               | 2                              |
| 89   | HIKMA PHARMACEUTICALS PLC          | Pharmaceuticals and<br>Biotechnology | 18.2%                   | 2                           | 11         | 0                               | 2                              |
| 89   | SKY PLC                            | Media &<br>Entertainment             | 18.2%                   | 2                           | 11         | 0                               | 2                              |
| 93   | COCA-COLA HBC AG                   | Beverages                            | 15.4%                   | 2                           | 13         | 0                               | 2                              |
| 94   | JOHNSON MATTHEY PLC                | Chemicals                            | 14.3%                   | 1                           | 7          | 0                               | 1                              |
| 95   | GLENCORE PLC                       | Mining                               | 12.5%                   | 1                           | 8          | 0                               | 1                              |
| 96   | EXPERIAN PLC                       | Business Services                    | 11.1%                   | 1                           | 9          | 0                               | 1                              |
| 97   | ANTOFAGASTA PLC                    | Mining                               | 9.1%                    | 1                           | 11         | 0                               | 1                              |
| 97   | FRESNILLO PLC                      | Mining                               | 9.1%                    | 1                           | 11         | 0                               | 1                              |
| 97   | LONDON STOCK EXCHANGE<br>GROUP PLC | Speciality & Other<br>Finance        | 9.1%                    | 1                           | 11         | 0                               | 1                              |
| 97   | MEDICLINIC INTERNATIONAL PLC       | Health                               | 9.1%                    | 1                           | 11         | 0                               | 1                              |

Source: BoardEx 1<sup>st</sup> October 2016

Appendix C

# Detailed analysis of progress FTSE 250 Women on Boards All data as at 1<sup>st</sup> October 2016

| Rank | Company                                   | Sector                               | %<br>Women<br>Directors | Total<br>Women<br>Directors | Board Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|---|--------------------------------------|-------------------------|-----------------------------|------------|---------------------------------|--------------------------------|
| 1    | ASCENTIAL PLC                             | Media &<br>Entertainment             | 57.1%                   | 4                           | 7          | 1                               | 3                              |
| 2    | DFS FURNITURE PLC                         | General Retailers                    | 50%                     | 3                           | 6          | 1                               | 2                              |
| 2    | GRAINGER PLC                              | Real Estate                          | 50%                     | 4                           | 8          | 2                               | 2                              |
| 2    | HALFORDS GROUP PLC                        | General Retailers                    | 50%                     | 3                           | 6          | 1                               | 2                              |
| 2    | RENEWABLES<br>INFRASTRUCTURE GROUP LTD    | Investment<br>Companies              | 50%                     | 2                           | 4          | 0                               | 2                              |
| 2    | WOODFORD PATIENT<br>CAPITAL TRUST PLC     | Investment<br>Companies              | 50%                     | 3                           | 6          | 0                               | 3                              |
| 7    | JUPITER FUND MANAGEMENT<br>PLC            | Speciality & Other<br>Finance        | 45.5%                   | 5                           | 11         | 1                               | 4                              |
| 8    | THOMAS COOK GROUP PLC                     | Leisure & Hotels                     | 44.4%                   | 4                           | 9          | 0                               | 4                              |
| 8    | UBM PLC                                   | Media &<br>Entertainment             | 44.4%                   | 4                           | 9          | 1                               | 3                              |
| 10   | LAIRD PLC                                 | Electronic & Electrical<br>Equipment | 42.9%                   | 3                           | 7          | 0                               | 3                              |
| 10   | REDROW PLC                                | Construction &<br>Building Materials | 42.9%                   | 3                           | 7          | 1                               | 2                              |
| 12   | ABERFORTH SMALLER<br>COMPANIES TRUST PLC  | Investment<br>Companies              | 40%                     | 2                           | 5          | 0                               | 2                              |
| 12   | HALMA PLC                                 | Engineering &<br>Machinery           | 40%                     | 4                           | 10         | 1                               | 3                              |
| 12   | JPMORGAN AMERICAN<br>INVESTMENT TRUST PLC | Investment<br>Companies              | 40%                     | 2                           | 5          | 0                               | 2                              |
| 12   | JPMORGAN INDIAN<br>INVESTMENT TRUST PLC   | Investment<br>Companies              | 40%                     | 2                           | 5          | 0                               | 2                              |
| 12   | KENNEDY WILSON EUROPE<br>REAL ESTATE PLC  | Investment<br>Companies              | 40%                     | 2                           | 5          | 0                               | 2                              |
| 12   | POLAR CAPITAL<br>TECHNOLOGY TRUST PLC     | Investment<br>Companies              | 40%                     | 2                           | 5          | 0                               | 2                              |
| 18   | AGGREKO PLC                               | Business Services                    | 37.5%                   | 3                           | 8          | 1                               | 2                              |
| 18   | BREWIN DOLPHIN HOLDINGS<br>PLC            | Speciality & Other<br>Finance        | 37.5%                   | 3                           | 8          | 0                               | 3                              |
| 18   | BROWN(N.)GROUP PLC                        | General Retailers                    | 37.5%                   | 3                           | 8          | 1                               | 2                              |
| 18   | COUNTRYSIDE PROPERTIES<br>PLC             | Construction &<br>Building Materials | 37.5%                   | 3                           | 8          | 1                               | 2                              |
| 18   | ESURE GROUP PLC                           | Insurance                            | 37.5%                   | 3                           | 8          | 0                               | 3                              |
| 18   | GREGGS PLC                                | Food & Drink<br>Retailers            | 37.5%                   | 3                           | 8          | 0                               | 3                              |
| 18   | VIRGIN MONEY HOLDINGS<br>(UK) PLC         | Speciality & Other<br>Finance        | 37.5%                   | 3                           | 8          | 1                               | 2                              |
| 18   | WETHERSPOON(J.D.) PLC                     | Leisure & Hotels                     | 37.5%                   | 3                           | 8          | 1                               | 2                              |

| Rank | Company                                   | Sector                                     | %<br>Women<br>Directors | Total<br>Women<br>Directors | Board Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|---|--|-------------------------|-----------------------------|------------|---------------------------------|--------------------------------|
| 26   | AUTO TRADER GROUP PLC                     | Media &<br>Entertainment                   | 33.3%                   | 2                           | 6          | 0                               | 2                              |
| 26   | CARD FACTORY PLC                          | General Retailers                          | 33.3%                   | 2                           | 6          | 1                               | 1                              |
| 26   | CINEWORLD GROUP PLC                       | Leisure & Hotels                           | 33.3%                   | 3                           | 9          | 0                               | 3                              |
| 26   | CLOSE BROTHERS GROUP PLC                  | Speciality & Other<br>Finance              | 33.3%                   | 3                           | 9          | 1                               | 2                              |
| 26   | COUNTRYWIDE PLC                           | Real Estate                                | 33.3%                   | 3                           | 9          | 1                               | 2                              |
| 26   | CREST NICHOLSON<br>HOLDINGS PLC           | Construction &<br>Building Materials       | 33.3%                   | 2                           | 6          | 0                               | 2                              |
| 26   | FIDELITY CHINA SPECIAL<br>SITUATIONS PLC  | Investment<br>Companies                    | 33.3%                   | 2                           | 6          | 0                               | 2                              |
| 26   | G4S PLC                                   | Business Services                          | 33.3%                   | 3                           | 9          | 0                               | 3                              |
| 26   | HAYS PLC                                  | Business Services                          | 33.3%                   | 3                           | 9          | 0                               | 3                              |
| 26   | LADBROKES PLC                             | Leisure & Hotels                           | 33.3%                   | 2                           | 6          | 0                               | 2                              |
| 26   | MITIE GROUP PLC                           | Business Services                          | 33.3%                   | 2                           | 6          | 2                               | 0                              |
| 26   | MURRAY INTERNATIONAL<br>TRUST PLC         | Investment<br>Companies                    | 33.3%                   | 2                           | 6          | 0                               | 2                              |
| 26   | PENNON GROUP PLC                          | Utilities - Other                          | 33.3%                   | 2                           | 6          | 1                               | 1                              |
| 26   | PZ CUSSONS PLC                            | Clothing, Leisure and<br>Personal Products | 33.3%                   | 3                           | 9          | 0                               | 3                              |
| 26   | SCOTTISH MORTGAGE<br>INVESTMENT TRUST PLC | Investment<br>Companies                    | 33.3%                   | 2                           | 6          | 0                               | 2                              |
| 26   | SVG CAPITAL PLC                           | Investment<br>Companies                    | 33.3%                   | 2                           | 6          | 1                               | 1                              |
| 26   | TEMPLE BAR INVESTMENT<br>TRUST PLC        | Investment<br>Companies                    | 33.3%                   | 2                           | 6          | 0                               | 2                              |
| 26   | VICTREX PLC                               | Chemicals                                  | 33.3%                   | 3                           | 9          | 1                               | 2                              |
| 26   | WH SMITH PLC                              | General Retailers                          | 33.3%                   | 2                           | 6          | 0                               | 2                              |
| 45   | DEBENHAMS PLC                             | General Retailers                          | 30%                     | 3                           | 10         | 1                               | 2                              |
| 45   | HENDERSON GROUP PLC                       | Speciality & Other<br>Finance              | 30%                     | 3                           | 10         | 0                               | 3                              |
| 45   | INCHCAPE PLC                              | Automobiles & Parts                        | 30%                     | 3                           | 10         | 0                               | 3                              |
| 45   | INDIVIOR PLC                              | Pharmaceuticals and<br>Biotechnology       | 30%                     | 3                           | 10         | 0                               | 3                              |
| 45   | SHAFTESBURY PLC                           | Real Estate                                | 30%                     | 3                           | 10         | 0                               | 3                              |
| 45   | UDG HEALTHCARE PLC                        | Health                                     | 30%                     | 3                           | 10         | 0                               | 3                              |
| 45   | WS ATKINS PLC                             | Business Services                          | 30%                     | 3                           | 10         | 0                               | 3                              |

| Rank | Company                                    | Sector                               | %<br>Women<br>Directors | Total<br>Women<br>Directors | Board Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|--|--------------------------------------|-------------------------|-----------------------------|------------|---------------------------------|--------------------------------|
| 52   | CARILLION PLC                              | Construction &<br>Building Materials | 28.6%                   | 2                           | 7          | 0                               | 2                              |
| 52   | HANSTEEN HLDGS PLC                         | Real Estate                          | 28.6%                   | 2                           | 7          | 0                               | 2                              |
| 52   | HICL INFRASTRUCTURE CO                     | Investment<br>Companies              | 28.6%                   | 2                           | 7          | 0                               | 2                              |
| 52   | INTERNATIONAL PERSONAL<br>FINANCE PLC      | Speciality & Other<br>Finance        | 28.6%                   | 2                           | 7          | 0                               | 2                              |
| 52   | LANCASHIRE HOLDINGS LTD                    | Insurance                            | 28.6%                   | 2                           | 7          | 1                               | 1                              |
| 52   | MORGAN ADVANCED<br>MATERIALS PLC           | Engineering &<br>Machinery           | 28.6%                   | 2                           | 7          | 0                               | 2                              |
| 52   | PAGEGROUP PLC                              | Business Services                    | 28.6%                   | 2                           | 7          | 0                               | 2                              |
| 52   | RESTAURANT GROUP PLC<br>(THE)              | Leisure & Hotels                     | 28.6%                   | 2                           | 7          | 0                               | 2                              |
| 52   | ROTORK PLC                                 | Engineering &<br>Machinery           | 28.6%                   | 2                           | 7          | 0                               | 2                              |
| 52   | RPC GROUP PLC                              | Containers &<br>Packaging            | 28.6%                   | 2                           | 7          | 0                               | 2                              |
| 52   | SAFESTORE HOLDINGS PLC                     | Real Estate                          | 28.6%                   | 2                           | 7          | 0                               | 2                              |
| 52   | SENIOR PLC                                 | Aerospace &<br>Defence               | 28.6%                   | 2                           | 7          | 0                               | 2                              |
| 52   | WILLIAM HILL PLC                           | Leisure & Hotels                     | 28.6%                   | 2                           | 7          | 0                               | 2                              |
| 65   | HISCOX LTD                                 | Insurance                            | 27.3%                   | 3                           | 11         | 0                               | 3                              |
| 65   | NMC HEALTH PLC                             | Health                               | 27.3%                   | 3                           | 11         | 0                               | 3                              |
| 65   | TATE & LYLE PLC                            | Food Producers &<br>Processors       | 27.3%                   | 3                           | 11         | 0                               | 3                              |
| 68   | ABERDEEN ASSET<br>MANAGEMENT PLC           | Speciality & Other<br>Finance        | 25%                     | 3                           | 12         | 0                               | 3                              |
| 68   | BERENDSEN PLC                              | Business Services                    | 25%                     | 2                           | 8          | 0                               | 2                              |
| 68   | BOOKER GROUP PLC                           | Food Producers &<br>Processors       | 25%                     | 2                           | 8          | 0                               | 2                              |
| 68   | CRODA INTERNATIONAL PLC                    | Chemicals                            | 25%                     | 2                           | 8          | 0                               | 2                              |
| 68   | DS SMITH PLC                               | Containers &<br>Packaging            | 25%                     | 2                           | 8          | 0                               | 2                              |
| 68   | FOREIGN & COLONIAL<br>INVESTMENT TRUST PLC | Investment<br>Companies              | 25%                     | 2                           | 8          | 0                               | 2                              |
| 68   | GREENCORE GROUP PLC                        | Food Producers &<br>Processors       | 25%                     | 2                           | 8          | 0                               | 2                              |
| 68   | IBSTOCK PLC                                | Construction &<br>Building Materials | 25%                     | 2                           | 8          | 0                               | 2                              |
| 68   | IG GROUP HOLDINGS PLC                      | Speciality & Other<br>Finance        | 25%                     | 2                           | 8          | 0                               | 2                              |
| 68   | JOHN LAING GROUP PLC                       | Speciality & Other<br>Finance        | 25%                     | 2                           | 8          | 1                               | 1                              |

| Rank | Company  | Sector                               | %<br>Women<br>Directors | Total<br>Women<br>Directors | Board Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|--|--------------------------------------|-------------------------|-----------------------------|------------|---------------------------------|--------------------------------|
| 68   | KELLER GROUP PLC                                       | Construction &<br>Building Materials | 25%                     | 2                           | 8          | 0                               | 2                              |
| 68   | KIER GROUP PLC   | Construction &<br>Building Materials | 25%                     | 3                           | 12         | 0                               | 3                              |
| 68   | MONEYSUPERMARKET.COM<br>GROUP PLC                      | Media &<br>Entertainment             | 25%                     | 2                           | 8          | 0                               | 2                              |
| 68   | NB GLOBAL FLOATING RATE<br>INCOME FUND LTD             | Investment<br>Companies              | 25%                     | 1                           | 4          | 0                               | 1                              |
| 68   | P2P GLOBAL INVESTMENTS<br>PLC                          | Investment<br>Companies              | 25%                     | 1                           | 4          | 0                               | 1                              |
| 68   | PETS AT HOME GROUP PLC                                 | General Retailers                    | 25.0%                   | 2                           | 8          | 0                               | 2                              |
| 68   | PHOENIX GROUP HOLDINGS                                 | Speciality & Other<br>Finance        | 25%                     | 3                           | 12         | 0                               | 3                              |
| 68   | RATHBONE BROTHERS PLC                                  | Speciality & Other<br>Finance        | 25%                     | 2                           | 8          | 0                               | 2                              |
| 68   | REGUS PLC  | Business Services                    | 25%                     | 2                           | 8          | 0                               | 2                              |
| 68   | RENTOKIL INITIAL PLC                                   | Business Services                    | 25%                     | 2                           | 8          | 0                               | 2                              |
| 68   | RIGHTMOVE PLC  | Media &<br>Entertainment             | 25%                     | 2                           | 8          | 1                               | 1                              |
| 68   | SAGA PLC   | Insurance                            | 25%                     | 2                           | 8          | 0                               | 2                              |
| 68   | SIG PLC  | Construction &<br>Building Materials | 25%                     | 2                           | 8          | 0                               | 2                              |
| 68   | TALKTALK TELECOM GROUP<br>PLC                          | Telecommunication<br>Services        | 25%                     | 3                           | 12         | 2                               | 1                              |
| 68   | TULLETT PREBON PLC                                     | Speciality & Other<br>Finance        | 25%                     | 2                           | 8          | 0                               | 2                              |
| 68   | UNITE GROUP PLC  | Real Estate                          | 25%                     | 2                           | 8          | 0                               | 2                              |
| 68   | WITAN INVESTMENT TRUST<br>PLC                          | Investment<br>Companies              | 25%                     | 2                           | 8          | 0                               | 2                              |
| 68   | WOOD GROUP (JOHN) PLC                                  | Oil & Gas                            | 25%                     | 2                           | 8          | 0                               | 2                              |
| 96   | BERKELEY GROUP HOLDINGS<br>PLC                         | Construction &<br>Building Materials | 23.1%                   | 3                           | 13         | 0                               | 3                              |
| 96   | CYBG PLC   | Banks                                | 23.1%                   | 3                           | 13         | 1                               | 2                              |
| 96   | INMARSAT PLC   | Telecommunication<br>Services        | 23.1%                   | 3                           | 13         | 0                               | 3                              |
| 96   | ONESAVINGS BANK PLC                                    | Banks                                | 23.1%                   | 3                           | 13         | 1                               | 2                              |
| 100  | AMEC FOSTER WHEELER PLC<br>(AMEC PLC prior to 11/2014) | Construction &<br>Building Materials | 22.2%                   | 2                           | 9          | 0                               | 2                              |
| 100  | BRITVIC PLC  | Beverages                            | 22.2%                   | 2                           | 9          | 0                               | 2                              |
| 100  | BTG PLC  | Pharmaceuticals and<br>Biotechnology | 22.2%                   | 2                           | 9          | 1                               | 1                              |
| 100  | COBHAM PLC   | Aerospace &<br>Defence               | 22.2%                   | 2                           | 9          | 0                               | 2                              |
| 100  | DUNELM GROUP PLC                                       | General Retailers                    | 22.2%                   | 2                           | 9          | 0                               | 2                              |

| Rank | Company                             | Sector                                     | %<br>Women<br>Directors | Total<br>Women<br>Directors | Board Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|-------------------------------------|--|-------------------------|-----------------------------|------------|---------------------------------|--------------------------------|
| 100  | IMI PLC                             | Engineering &<br>Machinery                 | 22.2%                   | 2                           | 9          | 0                               | 2                              |
| 100  | IP GROUP PLC                        | Speciality & Other<br>Finance              | 22.2%                   | 2                           | 9          | 0                               | 2                              |
| 100  | MARSTON'S PLC                       | Leisure & Hotels                           | 22.2%                   | 2                           | 9          | 0                               | 2                              |
| 100  | MEGGITT PLC                         | Aerospace &<br>Defence                     | 22.2%                   | 2                           | 9          | 0                               | 2                              |
| 100  | QINETIQ GROUP PLC                   | Aerospace &<br>Defence                     | 22.2%                   | 2                           | 9          | 0                               | 2                              |
| 100  | RENISHAW PLC                        | Electronic & Electrical<br>Equipment       | 22.2%                   | 2                           | 9          | 0                               | 2                              |
| 100  | SHAWBROOK GROUP PLC                 | Speciality & Other<br>Finance              | 22.2%                   | 2                           | 9          | 0                               | 2                              |
| 100  | SPIRE HEALTHCARE GROUP<br>PLC       | Health                                     | 22.2%                   | 2                           | 9          | 0                               | 2                              |
| 100  | ST. MODWEN PROPERTIES PLC           | Real Estate                                | 22.2%                   | 2                           | 9          | 0                               | 2                              |
| 100  | SUPERGROUP PLC                      | Clothing, Leisure and<br>Personal Products | 22.2%                   | 2                           | 9          | 0                               | 2                              |
| 100  | WEIR GROUP PLC (The)                | Engineering &<br>Machinery                 | 22.2%                   | 2                           | 9          | 0                               | 2                              |
| 116  | BEAZLEY PLC                         | Insurance                                  | 21.4%                   | 3                           | 14         | 0                               | 3                              |
| 117  | ALDERMORE GROUP PLC                 | Banks                                      | 20%                     | 2                           | 10         | 0                               | 2                              |
| 118  | ASSURA PLC                          | Real Estate                                | 20%                     | 1                           | 5          | 0                               | 1                              |
| 118  | BANKERS INVESTMENT TRUST<br>PLC     | Investment<br>Companies                    | 20%                     | 1                           | 5          | 0                               | 1                              |
| 118  | BH MACRO LTD                        | Investment<br>Companies                    | 20%                     | 1                           | 5          | 0                               | 1                              |
| 118  | BRITISH EMPIRE TRUST PLC            | Investment<br>Companies                    | 20%                     | 1                           | 5          | 0                               | 1                              |
| 118  | FIDELITY EUROPEAN VALUES<br>PLC     | Investment<br>Companies                    | 20%                     | 1                           | 5          | 0                               | 1                              |
| 118  | GREENCOAT UK WIND PLC               | Investment<br>Companies                    | 20%                     | 1                           | 5          | 0                               | 1                              |
| 118  | INVESTEC PLC                        | Speciality & Other<br>Finance              | 20%                     | 3                           | 15         | 0                               | 3                              |
| 118  | NCC GROUP PLC                       | Software & Computer<br>Services            | 20%                     | 1                           | 5          | 0                               | 1                              |
| 118  | PETROFAC LTD                        | Oil & Gas                                  | 20%                     | 2                           | 10         | 0                               | 2                              |
| 118  | RIT CAPITAL PARTNERS PLC            | Investment<br>Companies                    | 20%                     | 2                           | 10         | 0                               | 2                              |
| 118  | SERCO GROUP PLC                     | Business Services                          | 20%                     | 2                           | 10         | 0                               | 2                              |
| 118  | SPIRAX-SARCO ENGINEERING<br>PLC     | Engineering &<br>Machinery                 | 20%                     | 2                           | 10         | 0                               | 2                              |
| 118  | STAGECOACH GROUP PLC                | Transport                                  | 20%                     | 2                           | 10         | 0                               | 2                              |
| 118  | TR PROPERTY INVESTMENT<br>TRUST PLC | Real Estate                                | 20%                     | 1                           | 5          | 0                               | 1                              |

| Rank | Company  | Sector                               | %<br>Women<br>Directors | Total<br>Women<br>Directors | Board Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|--|--------------------------------------|-------------------------|-----------------------------|------------|---------------------------------|--------------------------------|
| 118  | TRITAX BIG BOX REIT PLC                              | Real Estate                          | 20%                     | 1                           | 5          | 0                               | 1                              |
| 118  | UK COMMERCIAL PROPERTY<br>TRUST LTD                  | Real Estate                          | 20%                     | 1                           | 5          | 0                               | 1                              |
| 118  | WIZZ AIR HOLDINGS PLC                                | Leisure & Hotels                     | 20%                     | 2                           | 10         | 0                               | 2                              |
| 118  | ZOOPLA PROPERTY GROUP<br>PLC                         | Media &<br>Entertainment             | 20%                     | 2                           | 10         | 0                               | 2                              |
| 136  | NATIONAL EXPRESS GROUP<br>PLC                        | Transport                            | 18.2%                   | 2                           | 11         | 0                               | 2                              |
| 136  | OCADO GROUP PLC                                      | Food & Drink<br>Retailers            | 18.2%                   | 2                           | 11         | 0                               | 2                              |
| 136  | TULLOW OIL PLC                                       | Oil & Gas                            | 18.2%                   | 2                           | 11         | 0                               | 2                              |
| 139  | ALLIED MINDS PLC                                     | Speciality & Other<br>Finance        | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | BODYCOTE PLC   | Engineering &<br>Machinery           | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | BOVIS HOMES GROUP PLC                                | Construction &<br>Building Materials | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | CITY OF LONDON<br>INVESTMENT TRUST PLC               | Investment<br>Companies              | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | CLS HLDGS PLC  | Real Estate                          | 16.7%                   | 2                           | 12         | 0                               | 2                              |
| 139  | DECHRA PHARMACEUTICALS<br>PLC                        | Pharmaceuticals and<br>Biotechnology | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | DIPLOMA PLC  | Diversified Industrials              | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | EDINBURGH INVESTMENT<br>TRUST PLC                    | Investment<br>Companies              | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | F&C COMMERCIAL PROPERTY<br>TRUST LTD                 | Real Estate                          | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | FINSBURY GROWTH &<br>INCOME TRUST PLC                | Investment<br>Companies              | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | GALLIFORD TRY PLC                                    | Construction &<br>Building Materials | 16.7%                   | 2                           | 12         | 0                               | 2                              |
| 139  | GCP INFRASTRUCTURE<br>INVESTMENTS LTD                | Investment<br>Companies              | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | GENESIS EMERGING<br>MARKETS FUND LTD                 | Investment<br>Companies              | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | GO-AHEAD GROUP PLC                                   | Transport                            | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | GREENE KING PLC                                      | Leisure & Hotels                     | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | HILL & SMITH HLDGS PLC                               | Engineering &<br>Machinery           | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | INTERNATIONAL PUBLIC<br>PARTNERSHIPS LTD             | Investment<br>Companies              | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | JD SPORTS FASHION PLC                                | General Retailers                    | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | JOHN LAING<br>INFRASTRUCTURE FUND LTD                | Investment<br>Companies              | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | JPMORGAN EMERGING<br>MARKETS INVESTMENT TRUST<br>PLC | Investment<br>Companies              | 16.7%                   | 1                           | 6          | 0                               | 1                              |

| Rank | Company  | Sector                               | %<br>Women<br>Directors | Total<br>Women<br>Directors | Board Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|--|--------------------------------------|-------------------------|-----------------------------|------------|---------------------------------|--------------------------------|
| 139  | MARSHALLS PLC  | Construction &<br>Building Materials | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | MONKS INVESTMENT TRUST<br>PLC                        | Investment<br>Companies              | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | PERPETUAL INCOME &<br>GROWTH INVESTMENT TRUST<br>PLC | Investment<br>Companies              | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | PERSONAL ASSETS TRUST PLC                            | Investment<br>Companies              | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | POLYPIPE GROUP PLC                                   | Construction &<br>Building Materials | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | SCOTTISH INVESTMENT<br>TRUST PLC                     | Investment<br>Companies              | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | SMURFIT KAPPA GROUP PLC                              | Containers &<br>Packaging            | 16.7%                   | 2                           | 12         | 0                               | 2                              |
| 139  | SOFTCAT PLC  | Software & Computer<br>Services      | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | SPORTS DIRECT<br>INTERNATIONAL PLC                   | General Retailers                    | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | TED BAKER PLC  | General Retailers                    | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | TELECOM PLUS PLC                                     | Telecommunication<br>Services        | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 139  | WORLDWIDE HEALTHCARE<br>TRUST PLC                    | Investment<br>Companies              | 16.7%                   | 1                           | 6          | 0                               | 1                              |
| 171  | DERWENT LONDON PLC                                   | Real Estate                          | 15.4%                   | 2                           | 13         | 0                               | 2                              |
| 171  | HASTINGS GROUP HOLDINGS<br>PLC                       | Insurance                            | 15.4%                   | 2                           | 13         | 0                               | 2                              |
| 173  | 3I INFRASTRUCTURE PLC                                | Speciality & Other<br>Finance        | 14.3%                   | 1                           | 7          | 0                               | 1                              |
| 173  | AA PLC   | Business Services                    | 14.3%                   | 1                           | 7          | 0                               | 1                              |
| 173  | ALLIANCE TRUST PLC                                   | Investment<br>Companies              | 14.3%                   | 1                           | 7          | 0                               | 1                              |
| 173  | BALFOUR BEATTY PLC                                   | Construction &<br>Building Materials | 14.3%                   | 1                           | 7          | 0                               | 1                              |
| 173  | BELLWAY PLC  | Construction &<br>Building Materials | 14.3%                   | 1                           | 7          | 0                               | 1                              |
| 173  | CMC MARKETS PLC                                      | Speciality & Other<br>Finance        | 14.3%                   | 1                           | 7          | 0                               | 1                              |
| 173  | CRANSWICK PLC  | Food Producers &<br>Processors       | 14.3%                   | 1                           | 7          | 0                               | 1                              |
| 173  | DAIRY CREST GROUP PLC                                | Food Producers &<br>Processors       | 14.3%                   | 1                           | 7          | 0                               | 1                              |
| 173  | DOMINO'S PIZZA GROUP PLC                             | Leisure & Hotels                     | 14.3%                   | 1                           | 7          | 0                               | 1                              |
| 173  | DRAX GROUP PLC                                       | Electricity                          | 14.3%                   | 1                           | 7          | 1                               | 0                              |
| 173  | ENTERTAINMENT ONE LTD                                | Media &<br>Entertainment             | 14.3%                   | 1                           | 7          | 0                               | 1                              |
| 173  | ESSENTRA PLC   | Business Services                    | 14.3%                   | 1                           | 7          | 0                               | 1                              |

| Rank | Company                            | Sector                               | %<br>Women<br>Directors | Total<br>Women<br>Directors | Board Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|------------------------------------|--------------------------------------|-------------------------|-----------------------------|------------|---------------------------------|--------------------------------|
| 173  | FIDESSA GROUP PLC                  | Software & Computer<br>Services      | 14.3%                   | 1                           | 7          | 0                               | 1                              |
| 173  | FISHER(JAMES)& SONS PLC            | Transport                            | 14.3%                   | 1                           | 7          | 0                               | 1                              |
| 173  | GREAT PORTLAND ESTATES<br>PLC      | Real Estate                          | 14.3%                   | 1                           | 7          | 0                               | 1                              |
| 173  | HUNTING PLC                        | Oil & Gas                            | 14.3%                   | 1                           | 7          | 0                               | 1                              |
| 173  | JUST EAT PLC                       | Consumer Services                    | 14.3%                   | 1                           | 7          | 0                               | 1                              |
| 173  | MCCARTHY & STONE PLC               | Construction &<br>Building Materials | 14.3%                   | 1                           | 7          | 0                               | 1                              |
| 173  | MERCANTILE INVESTMENT<br>TRUST PLC | Investment<br>Companies              | 14.3%                   | 1                           | 7          | 0                               | 1                              |
| 173  | PLAYTECH PLC                       | Software & Computer<br>Services      | 14.3%                   | 1                           | 7          | 0                               | 1                              |
| 173  | SAVILLS PLC                        | Real Estate                          | 14.3%                   | 1                           | 7          | 0                               | 1                              |
| 173  | SSP GROUP PLC                      | Food Producers &<br>Processors       | 14.3%                   | 1                           | 7          | 1                               | 0                              |
| 173  | VESUVIUS PLC                       | Engineering &<br>Machinery           | 14.3%                   | 1                           | 7          | 0                               | 1                              |
| 173  | WORKSPACE GROUP PLC                | Real Estate                          | 14.3%                   | 1                           | 7          | 0                               | 1                              |
| 197  | AO WORLD PLC                       | General Retailers                    | 12.5%                   | 1                           | 8          | 0                               | 1                              |
| 197  | ASHMORE GROUP PLC                  | Speciality & Other<br>Finance        | 12.5%                   | 1                           | 8          | 0                               | 1                              |
| 197  | AVEVA GROUP PLC                    | Software & Computer<br>Services      | 12.5%                   | 1                           | 8          | 0                               | 1                              |
| 197  | B&M EUROPEAN VALUE<br>RETAIL SA    | General Retailers                    | 12.5%                   | 1                           | 8          | 0                               | 1                              |
| 197  | BBA AVIATION PLC                   | Transport                            | 12.5%                   | 1                           | 8          | 0                               | 1                              |
| 197  | BGEO GROUP PLC                     | Banks                                | 12.5%                   | 1                           | 8          | 0                               | 1                              |
| 197  | COMPUTACENTER PLC                  | Software & Computer<br>Services      | 12.5%                   | 1                           | 8          | 0                               | 1                              |
| 197  | ELECTROCOMPONENTS PLC              | Business Services                    | 12.5%                   | 1                           | 8          | 0                               | 1                              |
| 197  | ELEMENTIS PLC                      | Chemicals                            | 12.5%                   | 1                           | 8          | 0                               | 1                              |
| 197  | EVRAZ PLC                          | Steel & Other Metals                 | 12.5%                   | 1                           | 8          | 0                               | 1                              |
| 197  | GENUS PLC                          | Pharmaceuticals and<br>Biotechnology | 12.5%                   | 1                           | 8          | 0                               | 1                              |
| 197  | HOMESERVE PLC                      | Business Services                    | 12.5%                   | 1                           | 8          | 0                               | 1                              |
| 197  | HOWDEN JOINERY GROUP<br>PLC        | General Retailers                    | 12.5%                   | 1                           | 8          | 0                               | 1                              |
| 197  | INTERMEDIATE CAPITAL<br>GROUP PLC  | Speciality & Other<br>Finance        | 12.5%                   | 1                           | 8          | 0                               | 1                              |
| 197  | KAZ MINERALS PLC                   | Steel & Other Metals                 | 12.5%                   | 1                           | 8          | 0                               | 1                              |

| Rank | Company   | Sector                               | %<br>Women<br>Directors | Total<br>Women<br>Directors | Board Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|---|--------------------------------------|-------------------------|-----------------------------|------------|---------------------------------|--------------------------------|
| 197  | PARAGON GROUP OF<br>COMPANIES PLC                     | Speciality & Other<br>Finance        | 12.5%                   | 1                           | 8          | 0                               | 1                              |
| 197  | PAYPOINT PLC  | Business Services                    | 12.5%                   | 1                           | 8          | 0                               | 1                              |
| 197  | RANK GROUP PLC (THE)                                  | Leisure & Hotels                     | 12.5%                   | 1                           | 8          | 0                               | 1                              |
| 197  | RIVERSTONE ENERGY LTD                                 | Investment<br>Companies              | 12.5%                   | 1                           | 8          | 0                               | 1                              |
| 197  | TEMPLETON EMERGING<br>MARKETS INVESTMENT TRUST<br>PLC | Investment<br>Companies              | 12.5%                   | 1                           | 8          | 0                               | 1                              |
| 197  | VEDANTA RESOURCES PLC                                 | Mining                               | 12.5%                   | 1                           | 8          | 0                               | 1                              |
| 218  | ACACIA MINING PLC                                     | Mining                               | 11.1%                   | 1                           | 9          | 0                               | 1                              |
| 218  | BARR(A.G.) PLC  | Beverages                            | 11.1%                   | 1                           | 9          | 0                               | 1                              |
| 218  | BIG YELLOW GROUP PLC                                  | Real Estate                          | 11.1%                   | 1                           | 9          | 0                               | 1                              |
| 218  | CAIRN ENERGY PLC                                      | Oil & Gas                            | 11.1%                   | 1                           | 9          | 0                               | 1                              |
| 218  | DIGNITY PLC   | Consumer Services                    | 11.1%                   | 1                           | 9          | 0                               | 1                              |
| 218  | FIRSTGROUP PLC  | Transport                            | 11.1%                   | 1                           | 9          | 0                               | 1                              |
| 218  | SOPHOS GROUP PLC                                      | Software & Computer<br>Services      | 11.1%                   | 1                           | 9          | 0                               | 1                              |
| 218  | SPECTRIS PLC  | Electronic & Electrical<br>Equipment | 11.1%                   | 1                           | 9          | 0                               | 1                              |
| 218  | SYNTHOMER PLC   | Chemicals                            | 11.1%                   | 1                           | 9          | 0                               | 1                              |
| 218  | VECTURA GROUP PLC                                     | Pharmaceuticals and<br>Biotechnology | 11.1%                   | 1                           | 9          | 0                               | 1                              |
| 228  | CALEDONIA INVESTMENTS<br>PLC                          | Investment<br>Companies              | 10%                     | 1                           | 10         | 0                               | 1                              |
| 228  | CAPITAL & COUNTIES<br>PROPERTIES PLC                  | Real Estate                          | 10%                     | 1                           | 10         | 0                               | 1                              |
| 228  | MILLENNIUM & COPTHORNE<br>HOTELS PLC                  | Leisure & Hotels                     | 10%                     | 1                           | 10         | 0                               | 1                              |
| 228  | SEGRO PLC   | Real Estate                          | 10%                     | 1                           | 10         | 0                               | 1                              |
| 232  | LONDONMETRIC PROPERTY<br>PLC                          | Real Estate                          | 9.1%                    | 1                           | 11         | 0                               | 1                              |
| 232  | MAN GROUP PLC   | Speciality & Other<br>Finance        | 9.1%                    | 1                           | 11         | 0                               | 1                              |
| 232  | MITCHELLS & BUTLERS PLC                               | Leisure & Hotels                     | 9.1%                    | 1                           | 11         | 0                               | 1                              |
| 232  | REDEFINE INTERNATIONAL<br>PLC                         | Real Estate                          | 9.1%                    | 1                           | 11         | 0                               | 1                              |
| 236  | JARDINE LLOYD THOMPSON<br>GROUP PLC                   | Insurance                            | 8.3%                    | 1                           | 12         | 0                               | 1                              |
| 237  | JRP GROUP PLC   | Speciality & Other<br>Finance        | 7.7%                    | 1                           | 13         | 0                               | 1                              |

| Rank | Company                                  | Sector                               | %<br>Women<br>Directors | Total<br>Women<br>Directors | Board Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|--|--------------------------------------|-------------------------|-----------------------------|------------|---------------------------------|--------------------------------|
| 238  | CENTAMIN PLC                             | Mining                               | 0%                      | 0                           | 6          | 0                               | 0                              |
| 238  | CLARKSON PLC                             | Transport                            | 0%                      | 0                           | 8          | 0                               | 0                              |
| 238  | DAEJAN HOLDINGS PLC                      | Real Estate                          | 0%                      | 0                           | 5          | 0                               | 0                              |
| 238  | ELECTRA PRIVATE EQUITY PLC               | Investment<br>Companies              | 0%                      | 0                           | 6          | 0                               | 0                              |
| 238  | EUROMONEY INSTITUTIONAL<br>INVESTOR PLC  | Media &<br>Entertainment             | 0%                      | 0                           | 9          | 0                               | 0                              |
| 238  | *GRAFTON GROUP PLC                       | Construction &<br>Building Materials | 0%                      | 0                           | 8          | 0                               | 0                              |
| 238  | GVC HOLDINGS PLC                         | Leisure & Hotels                     | 0%                      | 0                           | 7          | 0                               | 0                              |
| 238  | HARBOURVEST GLOBAL<br>PRIVATE EQUITY LTD | Investment<br>Companies              | 0%                      | 0                           | 7          | 0                               | 0                              |
| 238  | **HOCHSCHILD MINING PLC                  | Mining                               | 0%                      | 0                           | 8          | 0                               | 0                              |
| 238  | ICAP PLC                                 | Speciality & Other<br>Finance        | 0%                      | 0                           | 6          | 0                               | 0                              |
| 238  | METRO BANK PLC                           | Banks                                | 0%                      | 0                           | 10         | 0                               | 0                              |
| 238  | PAYSAFE GROUP PLC                        | Speciality & Other<br>Finance        | 0%                      | 0                           | 7          | 0                               | 0                              |
| 238  | ULTRA ELECTRONICS HLDGS<br>PLC           | Aerospace &<br>Defence               | 0%                      | 0                           | 7          | 0                               | 0                              |

Source: BoardEx 1<sup>st</sup> October 2016

\*Grafton Group appointed Susan Murray as NED on the 14 October and are no longer an All-male board.

\*\*Hochschild Mining appointed Eileen Kamerick as NED on 1 November 2016 and are no longer an All-Male board.

## Appendix D

# Detailed analysis of progress FTSE 350 Women on Boards All data as at 1<sup>st</sup> October 2016

| Rank | Company                                   | Sector                                  | %<br>Women<br>Directors | FTSE List | Total<br>Women<br>Directors | Board<br>Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|---|---|-------------------------|-----------|-----------------------------|---------------|---------------------------------|--------------------------------|
| 1    | ASCENTIAL PLC                             | Media &<br>Entertainment                | 57.1%                   | FTSE 250  | 4                           | 7             | 1                               | 3                              |
| 2    | DFS FURNITURE PLC                         | General Retailers                       | 50%                     | FTSE 250  | 3                           | 6             | 1                               | 2                              |
| 2    | GRAINGER PLC                              | Real Estate                             | 50%                     | FTSE 250  | 4                           | 8             | 2                               | 2                              |
| 2    | HALFORDS GROUP PLC                        | General Retailers                       | 50%                     | FTSE 250  | 3                           | 6             | 1                               | 2                              |
| 2    | RENEWABLES<br>INFRASTRUCTURE GROUP LTD    | Investment<br>Companies                 | 50%                     | FTSE 250  | 2                           | 4             | 0                               | 2                              |
| 2    | WOODFORD PATIENT<br>CAPITAL TRUST PLC     | Investment<br>Companies                 | 50%                     | FTSE 250  | 3                           | 6             | 0                               | 3                              |
| 7    | JUPITER FUND MANAGEMENT<br>PLC            | Speciality & Other<br>Finance           | 45%                     | FTSE 250  | 5                           | 11            | 1                               | 4                              |
| 8    | KINGFISHER PLC                            | General Retailers                       | 44.4%                   | FTSE 100  | 4                           | 9             | 2                               | 2                              |
| 8    | MERLIN ENTERTAINMENTS<br>PLC              | Leisure & Hotels                        | 44.4%                   | FTSE 100  | 4                           | 9             | 1                               | 3                              |
| 8    | SEVERN TRENT PLC                          | Utilities - Other                       | 44.4%                   | FTSE 100  | 4                           | 9             | 2                               | 2                              |
| 8    | WHITBREAD PLC                             | Leisure & Hotels                        | 44.4%                   | FTSE 100  | 4                           | 9             | 2                               | 2                              |
| 8    | THOMAS COOK GROUP PLC                     | Leisure & Hotels                        | 44.4%                   | FTSE 250  | 4                           | 9             | 0                               | 4                              |
| 8    | UBM PLC                                   | Media &<br>Entertainment                | 44.4%                   | FTSE 250  | 4                           | 9             | 1                               | 3                              |
| 14   | UNILEVER PLC                              | Food Producers &<br>Processors          | 42.9%                   | FTSE 100  | 6                           | 14            | 0                               | 6                              |
| 15   | LAIRD PLC                                 | Electronic<br>& Electrical<br>Equipment | 42.9%                   | FTSE 250  | 3                           | 7             | 0                               | 3                              |
| 15   | REDROW PLC                                | Construction &<br>Building Materials    | 42.9%                   | FTSE 250  | 3                           | 7             | 1                               | 2                              |
| 17   | ADMIRAL GROUP PLC                         | Insurance                               | 40%                     | FTSE 100  | 4                           | 10            | 0                               | 4                              |
| 17   | NEXT PLC                                  | General Retailers                       | 40%                     | FTSE 100  | 4                           | 10            | 2                               | 2                              |
| 17   | ABERFORTH SMALLER<br>COMPANIES TRUST PLC  | Investment<br>Companies                 | 40%                     | FTSE 250  | 2                           | 5             | 0                               | 2                              |
| 17   | HALMA PLC                                 | Engineering &<br>Machinery              | 40%                     | FTSE 250  | 2                           | 5             | 0                               | 2                              |
| 17   | JPMORGAN AMERICAN<br>INVESTMENT TRUST PLC | Investment<br>Companies                 | 40%                     | FTSE 250  | 2                           | 5             | 0                               | 2                              |
| 17   | JPMORGAN INDIAN<br>INVESTMENT TRUST PLC   | Investment<br>Companies                 | 40%                     | FTSE 250  | 4                           | 10            | 1                               | 3                              |
| 17   | KENNEDY WILSON EUROPE<br>REAL ESTATE PLC  | Investment<br>Companies                 | 40%                     | FTSE 250  | 2                           | 5             | 0                               | 2                              |
| 17   | POLAR CAPITAL<br>TECHNOLOGY TRUST PLC     | Investment<br>Companies                 | 40%                     | FTSE 250  | 2                           | 5             | 0                               | 2                              |
| 25   | OLD MUTUAL PLC                            | Life Assurance                          | 38.5%                   | FTSE 100  | 5                           | 13            | 1                               | 4                              |

| Rank | Company                              | Sector                               | %<br>Women<br>Directors | FTSE List | Total<br>Women<br>Directors | Board<br>Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|--------------------------------------|--------------------------------------|-------------------------|-----------|-----------------------------|---------------|---------------------------------|--------------------------------|
| 26   | ROYAL MAIL PLC                       | Transport                            | 37.5%                   | FTSE 100  | 3                           | 8             | 1                               | 2                              |
| 26   | AGGREKO PLC                          | Business Services                    | 37.5%                   | FTSE 250  | 3                           | 8             | 1                               | 2                              |
| 26   | BREWIN DOLPHIN HOLD-<br>INGS PLC     | Speciality & Other<br>Finance        | 37.5%                   | FTSE 250  | 3                           | 8             | 0                               | 3                              |
| 26   | BROWN(N.)GROUP PLC                   | General Retailers                    | 37.5%                   | FTSE 250  | 3                           | 8             | 1                               | 2                              |
| 26   | COUNTRYSIDE PROPER-<br>TIES PLC      | Construction &<br>Building Materials | 37.5%                   | FTSE 250  | 3                           | 8             | 1                               | 2                              |
| 26   | ESURE GROUP PLC                      | Insurance                            | 37.5%                   | FTSE 250  | 3                           | 8             | 0                               | 3                              |
| 26   | GREGGS PLC                           | Food & Drink<br>Retailers            | 37.5%                   | FTSE 250  | 3                           | 8             | 0                               | 3                              |
| 26   | VIRGIN MONEY HOLDINGS<br>(UK) PLC    | Speciality & Other<br>Finance        | 37.5%                   | FTSE 250  | 3                           | 8             | 1                               | 2                              |
| 26   | WETHERSPOON(J.D.) PLC                | Leisure & Hotels                     | 37.5%                   | FTSE 250  | 3                           | 8             | 1                               | 2                              |
| 35   | BURBERRY GROUP PLC                   | General Retailers                    | 36.4%                   | FTSE 100  | 4                           | 11            | 1                               | 3                              |
| 35   | DIAGEO PLC                           | Beverages                            | 36.4%                   | FTSE 100  | 4                           | 11            | 1                               | 3                              |
| 35   | NATIONAL GRID PLC                    | Electricity                          | 36.4%                   | FTSE 100  | 4                           | 11            | 1                               | 3                              |
| 35   | PEARSON PLC                          | Media &<br>Entertainment             | 36.4%                   | FTSE 100  | 4                           | 11            | 1                               | 3                              |
| 39   | 3I GROUP PLC                         | Private Equity                       | 33.3%                   | FTSE 100  | 3                           | 9             | 1                               | 2                              |
| 39   | ASHTEAD GROUP PLC                    | Business Services                    | 33.3%                   | FTSE 100  | 3                           | 9             | 1                               | 2                              |
| 39   | BRITISH AMERICAN TO-<br>BACCO PLC    | Tobacco                              | 33.3%                   | FTSE 100  | 4                           | 12            | 0                               | 4                              |
| 39   | GLAXOSMITHKLINE PLC                  | Pharmaceuticals<br>and Biotechnology | 33.3%                   | FTSE 100  | 4                           | 12            | 0                               | 4                              |
| 39   | INTERCONTINENTAL<br>HOTELS GROUP PLC | Leisure & Hotels                     | 33.3%                   | FTSE 100  | 3                           | 9             | 0                               | 3                              |
| 39   | INTERTEK GROUP PLC                   | Business Services                    | 33.3%                   | FTSE 100  | 3                           | 9             | 0                               | 3                              |
| 39   | INTERTEK GROUP PLC                   | Real Estate                          | 33.3%                   | FTSE 100  | 3                           | 9             | 0                               | 3                              |
| 39   | LAND SECURITIES GROUP<br>PLC         | Food & Drink<br>Retailers            | 33.3%                   | FTSE 100  | 3                           | 9             | 0                               | 3                              |
| 39   | SAINSBURY(J) PLC                     | Pharmaceuticals<br>and Biotechnology | 33.3%                   | FTSE 100  | 4                           | 12            | 0                               | 4                              |
| 39   | SHIRE PLC                            | Electricity                          | 33.3%                   | FTSE 100  | 3                           | 9             | 0                               | 3                              |
| 39   | SSE PLC                              | Media &<br>Entertainment             | 33.3%                   | FTSE 250  | 2                           | 6             | 0                               | 2                              |
| 39   | AUTO TRADER GROUP PLC                | General Retailers                    | 33.3%                   | FTSE 250  | 2                           | 6             | 1                               | 1                              |
| 39   | CARD FACTORY PLC                     | Leisure & Hotels                     | 33.3%                   | FTSE 250  | 3                           | 9             | 0                               | 3                              |
| 39   | CINEWORLD GROUP PLC                  | Speciality & Other<br>Finance        | 33.3%                   | FTSE 250  | 3                           | 9             | 1                               | 2                              |

| Rank | Company                                   | Sector  | %<br>Women<br>Directors | FTSE List | Total<br>Women<br>Directors | Board<br>Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|---|---|-------------------------|-----------|-----------------------------|---------------|---------------------------------|--------------------------------|
| 39   | CLOSE BROTHERS GROUP<br>PLC               | Real Estate                                   | 33.3%                   | FTSE 250  | 3                           | 9             | 1                               | 2                              |
| 39   | COUNTRYWIDE PLC                           | Construction &<br>Building Materials          | 33.3%                   | FTSE 250  | 2                           | 6             | 0                               | 2                              |
| 39   | CREST NICHOLSON HOLD-<br>INGS PLC         | Investment<br>Companies                       | 33.3%                   | FTSE 250  | 2                           | 6             | 0                               | 2                              |
| 39   | FIDELITY CHINA SPECIAL<br>SITUATIONS PLC  | Business Services                             | 33.3%                   | FTSE 250  | 3                           | 9             | 0                               | 3                              |
| 39   | G4S PLC                                   | Business Services                             | 33.3%                   | FTSE 250  | 3                           | 9             | 0                               | 3                              |
| 39   | HAYS PLC                                  | Leisure & Hotels                              | 33.3%                   | FTSE 250  | 2                           | 6             | 0                               | 2                              |
| 39   | LADBROKES PLC                             | Business Services                             | 33.3%                   | FTSE 250  | 2                           | 6             | 2                               | 0                              |
| 39   | MITIE GROUP PLC                           | Investment<br>Companies                       | 33.3%                   | FTSE 250  | 2                           | 6             | 0                               | 2                              |
| 39   | MURRAY INTERNATIONAL<br>TRUST PLC         | Utilities - Other                             | 33.3%                   | FTSE 250  | 2                           | 6             | 1                               | 1                              |
| 39   | PENNON GROUP PLC                          | Clothing, Leisure<br>and Personal<br>Products | 33.3%                   | FTSE 250  | 3                           | 9             | 0                               | 3                              |
| 39   | PZ CUSSONS PLC                            | Investment<br>Companies                       | 33.3%                   | FTSE 250  | 2                           | 6             | 0                               | 2                              |
| 39   | SCOTTISH MORTGAGE<br>INVESTMENT TRUST PLC | Investment<br>Companies                       | 33.3%                   | FTSE 250  | 2                           | 6             | 1                               | 1                              |
| 39   | SVG CAPITAL PLC                           | Investment<br>Companies                       | 33.3%                   | FTSE 250  | 2                           | 6             | 0                               | 2                              |
| 39   | TEMPLE BAR INVESTMENT<br>TRUST PLC        | Investment<br>Companies                       | 33.3%                   | FTSE 250  | 2                           | 5             | 0                               | 2                              |
| 39   | VICTREX PLC                               | Chemicals                                     | 33.3%                   | FTSE 250  | 3                           | 9             | 1                               | 2                              |
| 39   | WH SMITH PLC                              | General Retailers                             | 33.3%                   | FTSE 250  | 2                           | 6             | 0                               | 2                              |
| 68   | TUI AG                                    | Leisure & Hotels                              | 32.0%                   | FTSE 100  | 8                           | 25            | 1                               | 7                              |
| 69   | BARCLAYS PLC                              | Banks   | 30.8%                   | FTSE 100  | 4                           | 13            | 0                               | 4                              |
| 69   | WPP PLC                                   | Media &<br>Entertainment                      | 30.8%                   | FTSE 100  | 4                           | 13            | 0                               | 4                              |
| 71   | CARNIVAL PLC                              | Leisure & Hotels                              | 30%                     | FTSE 100  | 3                           | 10            | 0                               | 3                              |
| 71   | DCC PLC                                   | Business Services                             | 30%                     | FTSE 100  | 3                           | 10            | 0                               | 3                              |
| 71   | HSBC HOLDINGS PLC                         | Banks   | 30%                     | FTSE 100  | 6                           | 20            | 0                               | 6                              |
| 71   | IMPERIAL BRANDS PLC                       | Tobacco                                       | 30%                     | FTSE 100  | 3                           | 10            | 1                               | 2                              |
| 71   | LEGAL & GENERAL GROUP<br>PLC              | Life Assurance                                | 30%                     | FTSE 100  | 3                           | 10            | 0                               | 3                              |
| 71   | MARKS & SPENCER GROUP<br>PLC              | General Retailers                             | 30%                     | FTSE 100  | 3                           | 10            | 1                               | 2                              |
| 71   | RELX PLC                                  | Media &<br>Entertainment                      | 30%                     | FTSE 100  | 3                           | 10            | 0                               | 3                              |

| Rank | Company                               | Sector                               | %<br>Women<br>Directors | FTSE List | Total<br>Women<br>Directors | Board<br>Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|---------------------------------------|--------------------------------------|-------------------------|-----------|-----------------------------|---------------|---------------------------------|--------------------------------|
| 71   | WOLSELEY PLC                          | Construction &<br>Building Materials | 30%                     | FTSE 100  | 3                           | 10            | 0                               | 3                              |
| 71   | DEBENHAMS PLC                         | General Retailers                    | 30%                     | FTSE 250  | 3                           | 10            | 1                               | 2                              |
| 71   | HENDERSON GROUP PLC                   | Speciality & Other<br>Finance        | 30%                     | FTSE 250  | 3                           | 10            | 0                               | 3                              |
| 71   | INCHCAPE PLC                          | Automobiles & Parts                  | 30%                     | FTSE 250  | 3                           | 10            | 0                               | 3                              |
| 71   | INDIVIOR PLC                          | Pharmaceuticals and<br>Biotechnology | 30%                     | FTSE 250  | 3                           | 10            | 0                               | 3                              |
| 71   | SHAFTESBURY PLC                       | Real Estate                          | 30%                     | FTSE 250  | 3                           | 10            | 0                               | 3                              |
| 71   | UDG HEALTHCARE PLC                    | Health                               | 30%                     | FTSE 250  | 3                           | 10            | 0                               | 3                              |
| 71   | WS ATKINS PLC                         | Business Services                    | 30%                     | FTSE 250  | 3                           | 10            | 0                               | 3                              |
| 86   | HARGREAVES LANSDOWN<br>PLC            | Speciality & Other<br>Finance        | 28.6%                   | FTSE 100  | 2                           | 7             | 0                               | 2                              |
| 86   | WM MORRISON<br>SUPERMARKETS PLC       | Food & Drink<br>Retailers            | 28.6%                   | FTSE 100  | 2                           | 7             | 0                               | 2                              |
| 86   | CARILLION PLC                         | Construction &<br>Building Materials | 28.6%                   | FTSE 250  | 2                           | 7             | 0                               | 2                              |
| 86   | HANSTEEN HLDGS PLC                    | Real Estate                          | 28.6%                   | FTSE 250  | 2                           | 7             | 0                               | 2                              |
| 86   | HICL INFRASTRUCTURE<br>CO LTD         | Investment<br>Companies              | 28.6%                   | FTSE 250  | 2                           | 7             | 0                               | 2                              |
| 86   | INTERNATIONAL<br>PERSONAL FINANCE PLC | Speciality & Other<br>Finance        | 28.6%                   | FTSE 250  | 2                           | 7             | 0                               | 2                              |
| 86   | LANCASHIRE HOLDINGS<br>LTD            | Insurance                            | 28.6%                   | FTSE 250  | 2                           | 7             | 1                               | 1                              |
| 86   | MORGAN ADVANCED<br>MATERIALS PLC      | Engineering &<br>Machinery           | 28.6%                   | FTSE 250  | 2                           | 7             | 0                               | 2                              |
| 86   | PAGEGROUP PLC                         | Business Services                    | 28.6%                   | FTSE 250  | 2                           | 7             | 0                               | 2                              |
| 86   | RESTAURANT GROUP PLC<br>(THE)         | Leisure & Hotels                     | 28.6%                   | FTSE 250  | 2                           | 7             | 0                               | 2                              |
| 86   | ROTORK PLC                            | Engineering &<br>Machinery           | 28.6%                   | FTSE 250  | 2                           | 7             | 0                               | 2                              |
| 86   | RPC GROUP PLC                         | Containers &<br>Packaging            | 28.6%                   | FTSE 250  | 2                           | 7             | 0                               | 2                              |
| 86   | SAFESTORE HOLDINGS<br>PLC             | Real Estate                          | 28.6%                   | FTSE 250  | 2                           | 7             | 0                               | 2                              |
| 86   | SENIOR PLC                            | Aerospace &<br>Defence               | 28.6%                   | FTSE 250  | 2                           | 7             | 0                               | 2                              |
| 86   | WILLIAM HILL PLC                      | Leisure & Hotels                     | 28.6%                   | FTSE 250  | 2                           | 7             | 0                               | 2                              |
| 101  | ASTRAZENECA PLC                       | Pharmaceuticals and<br>Biotechnology | 27.3%                   | FTSE 100  | 3                           | 11            | 0                               | 3                              |
| 101  | BAE SYSTEMS PLC                       | Aerospace &<br>Defence               | 27.3%                   | FTSE 100  | 3                           | 11            | 0                               | 3                              |
| 101  | BT GROUP PLC                          | Telecommunication<br>Services        | 27.3%                   | FTSE 100  | 3                           | 11            | 0                               | 3                              |

| Rank | Company  | Sector  | %<br>Women<br>Directors | FTSE List | Total<br>Women<br>Directors | Board<br>Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|--|---|-------------------------|-----------|-----------------------------|---------------|---------------------------------|--------------------------------|
| 101  | CAPITA PLC   | Business Services                             | 27.3%                   | FTSE 100  | 3                           | 11            | 2                               | 1                              |
| 101  | INTU PROPERTIES PLC  | Real Estate                                   | 27.3%                   | FTSE 100  | 3                           | 11            | 0                               | 3                              |
| 101  | RECKITT BENCKISER<br>GROUP PLC                             | Clothing, Leisure<br>and Personal<br>Products | 27.3%                   | FTSE 100  | 3                           | 11            | 0                               | 3                              |
| 101  | RIO TINTO PLC  | Mining  | 27.3%                   | FTSE 100  | 3                           | 11            | 0                               | 3                              |
| 101  | ROYAL DUTCH SHELL PLC                                      | Oil & Gas                                     | 27.3%                   | FTSE 100  | 3                           | 11            | 0                               | 3                              |
| 101  | RSA INSURANCE GROUP<br>PLC                                 | Insurance                                     | 27.3%                   | FTSE 100  | 3                           | 11            | 0                               | 3                              |
| 101  | SMITH & NEPHEW PLC   | Health  | 27.3%                   | FTSE 100  | 3                           | 11            | 1                               | 2                              |
| 101  | HISCOX LTD   | Insurance                                     | 27.3%                   | FTSE 250  | 3                           | 11            | 0                               | 3                              |
| 101  | NMC HEALTH PLC   | Health  | 27.3%                   | FTSE 250  | 3                           | 11            | 0                               | 3                              |
| 101  | TATE & LYLE PLC  | Food Producers &<br>Processors                | 27.3%                   | FTSE 250  | 3                           | 11            | 0                               | 3                              |
| 114  | BHP BILLITON PLC   | Mining  | 25%                     | FTSE 100  | 3                           | 12            | 0                               | 3                              |
| 114  | BRITISH LAND CO PLC  | Real Estate                                   | 25%                     | FTSE 100  | 3                           | 12            | 1                               | 2                              |
| 114  | BUNZL PLC  | Business Services                             | 25%                     | FTSE 100  | 2                           | 8             | 0                               | 2                              |
| 114  | COMPASS GROUP PLC  | Leisure & Hotels                              | 25%                     | FTSE 100  | 3                           | 12            | 0                               | 3                              |
| 114  | CRH PLC  | Construction &<br>Building Materials          | 25%                     | FTSE 100  | 3                           | 12            | 1                               | 2                              |
| 114  | DIRECT LINE INSURANCE<br>GROUP PLC                         | Insurance                                     | 25%                     | FTSE 100  | 2                           | 8             | 0                               | 2                              |
| 114  | INTERNATIONAL CON-<br>SOLIDATED AIRLINES<br>GROUP SA (IAG) | Leisure & Hotels                              | 25%                     | FTSE 100  | 3                           | 12            | 0                               | 3                              |
| 114  | ITV PLC  | Media &<br>Entertainment                      | 25%                     | FTSE 100  | 2                           | 8             | 0                               | 2                              |
| 114  | PERSIMMON PLC  | Construction &<br>Building Materials          | 25%                     | FTSE 100  | 2                           | 8             | 0                               | 2                              |
| 114  | PROVIDENT FINANCIAL<br>PLC                                 | Speciality & Other<br>Finance                 | 25%                     | FTSE 100  | 2                           | 8             | 0                               | 2                              |
| 114  | PRUDENTIAL PLC   | Life Assurance                                | 25%                     | FTSE 100  | 4                           | 16            | 2                               | 2                              |
| 114  | ROYAL BANK OF SCOT-<br>LAND GROUP PLC                      | Banks   | 25%                     | FTSE 100  | 3                           | 12            | 0                               | 3                              |
| 114  | SAGE GROUP PLC   | Software &<br>Computer Services               | 25%                     | FTSE 100  | 2                           | 8             | 0                               | 2                              |
| 114  | STANDARD LIFE PLC  | Life Assurance                                | 25%                     | FTSE 100  | 3                           | 12            | 0                               | 3                              |
| 114  | TESCO PLC  | Food & Drink<br>Retailers                     | 25%                     | FTSE 100  | 3                           | 12            | 0                               | 3                              |
| 114  | TRAVIS PERKINS PLC   | Construction &<br>Building Materials          | 25%                     | FTSE 100  | 2                           | 8             | 0                               | 2                              |

| Rank | Company                                    | Sector                               | %<br>Women<br>Directors | FTSE List | Total<br>Women<br>Directors | Board<br>Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|--|--------------------------------------|-------------------------|-----------|-----------------------------|---------------|---------------------------------|--------------------------------|
| 114  | UNITED UTILITIES GROUP<br>PLC              | Utilities - Other                    | 25%                     | FTSE 100  | 2                           | 8             | 0                               | 2                              |
| 114  | VODAFONE GROUP PLC                         | Telecommunication<br>Services        | 25%                     | FTSE 100  | 3                           | 12            | 0                               | 3                              |
| 114  | WORLDPAY GROUP PLC                         | Business Services                    | 25%                     | FTSE 100  | 2                           | 8             | 0                               | 2                              |
| 114  | ABERDEEN ASSET MAN-<br>AGEMENT PLC         | Speciality & Other<br>Finance        | 25%                     | FTSE 250  | 3                           | 12            | 0                               | 3                              |
| 114  | BERENDSEN PLC                              | Business Services                    | 25%                     | FTSE 250  | 2                           | 8             | 0                               | 2                              |
| 114  | BOOKER GROUP PLC                           | Food Producers &<br>Processors       | 25%                     | FTSE 250  | 2                           | 8             | 0                               | 2                              |
| 114  | CRODA INTERNATIONAL<br>PLC                 | Chemicals                            | 25%                     | FTSE 250  | 2                           | 8             | 0                               | 2                              |
| 114  | DS SMITH PLC                               | Containers &<br>Packaging            | 25%                     | FTSE 250  | 2                           | 8             | 0                               | 2                              |
| 114  | FOREIGN & COLONIAL<br>INVESTMENT TRUST PLC | Investment<br>Companies              | 25%                     | FTSE 250  | 2                           | 8             | 0                               | 2                              |
| 114  | GREENCORE GROUP PLC                        | Food Producers &<br>Processors       | 25%                     | FTSE 250  | 2                           | 8             | 0                               | 2                              |
| 114  | IBSTOCK PLC                                | Construction &<br>Building Materials | 25%                     | FTSE 250  | 2                           | 8             | 0                               | 2                              |
| 114  | IG GROUP HOLDINGS PLC                      | Speciality & Other<br>Finance        | 25%                     | FTSE 250  | 2                           | 8             | 0                               | 2                              |
| 114  | JOHN LAING GROUP PLC                       | Speciality & Other<br>Finance        | 25%                     | FTSE 250  | 2                           | 8             | 1                               | 1                              |
| 114  | KELLER GROUP PLC                           | Construction &<br>Building Materials | 25%                     | FTSE 250  | 2                           | 8             | 0                               | 2                              |
| 114  | KIER GROUP PLC                             | Construction &<br>Building Materials | 25%                     | FTSE 250  | 3                           | 12            | 0                               | 2                              |
| 114  | MONEYSUPERMARKET.<br>COM GROUP PLC         | Media &<br>Entertainment             | 25%                     | FTSE 250  | 2                           | 8             | 0                               | 2                              |
| 114  | NB GLOBAL FLOATING<br>RATE INCOME FUND LTD | Investment<br>Companies              | 25%                     | FTSE 250  | 1                           | 4             | 0                               | 2                              |
| 114  | P2P GLOBAL INVESTMENTS<br>PLC              | Investment<br>Companies              | 25%                     | FTSE 250  | 1                           | 4             | 0                               | 2                              |
| 114  | PETS AT HOME GROUP PLC                     | General Retailers                    | 25%                     | FTSE 250  | 2                           | 8             | 0                               | 2                              |
| 114  | PHOENIX GROUP HOLD-<br>INGS                | Speciality & Other<br>Finance        | 25%                     | FTSE 250  | 3                           | 12            | 0                               | 2                              |
| 114  | RATHBONE BROTHERS PLC                      | Speciality & Other<br>Finance        | 25%                     | FTSE 250  | 2                           | 8             | 0                               | 2                              |
| 114  | REGUS PLC                                  | Business Services                    | 25%                     | FTSE 250  | 2                           | 8             | 0                               | 3                              |
| 114  | RENTOKIL INITIAL PLC                       | Business Services                    | 25%                     | FTSE 250  | 2                           | 8             | 0                               | 3                              |
| 114  | RIGHTMOVE PLC                              | Media &<br>Entertainment             | 25%                     | FTSE 250  | 2                           | 8             | 1                               | 3                              |
| 114  | SAGA PLC                                   | Insurance                            | 25%                     | FTSE 250  | 2                           | 8             | 0                               | 1                              |
| 114  | SIG PLC                                    | Construction &<br>Building Materials | 25%                     | FTSE 250  | 2                           | 8             | 0                               | 3                              |

| Rank | Company   | Sector                               | %<br>Women<br>Directors | FTSE List | Total<br>Women<br>Directors | Board<br>Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|---|--------------------------------------|-------------------------|-----------|-----------------------------|---------------|---------------------------------|--------------------------------|
| 114  | TALKTALK TELECOM<br>GROUP PLC                             | Telecommunication<br>Services        | 25%                     | FTSE 250  | 3                           | 12            | 2                               | 3                              |
| 114  | TULLETT PREBON PLC  | Speciality & Other<br>Finance        | 25%                     | FTSE 250  | 2                           | 8             | 0                               | 3                              |
| 114  | UNITE GROUP PLC   | Real Estate                          | 25%                     | FTSE 250  | 2                           | 8             | 0                               | 3                              |
| 114  | WITAN INVESTMENT<br>TRUST PLC                             | Investment<br>Companies              | 25%                     | FTSE 250  | 2                           | 8             | 0                               | 3                              |
| 114  | WOOD GROUP (JOHN)<br>PLC                                  | Oil & Gas                            | 25%                     | FTSE 250  | 2                           | 8             | 0                               | 2                              |
| 161  | BP PLC  | Oil & Gas                            | 23.1%                   | FTSE 100  | 3                           | 13            | 0                               | 3                              |
| 161  | DIXONS CARPHONE PLC                                       | Telecommunication<br>Services        | 23.1%                   | FTSE 100  | 3                           | 13            | 1                               | 3                              |
| 161  | LLOYDS BANKING GROUP<br>PLC                               | Banks                                | 23.1%                   | FTSE 100  | 3                           | 13            | 0                               | 3                              |
| 161  | BERKELEY GROUP<br>HOLDINGS PLC                            | Construction &<br>Building Materials | 23.1%                   | FTSE 250  | 3                           | 13            | 0                               | 3                              |
| 161  | CYBG PLC  | Banks                                | 23.1%                   | FTSE 250  | 3                           | 13            | 1                               | 2                              |
| 161  | INMARSAT PLC  | Telecommunication<br>Services        | 23.1%                   | FTSE 250  | 3                           | 13            | 0                               | 2                              |
| 161  | ONESAVINGS BANK PLC                                       | Banks                                | 23.1%                   | FTSE 250  | 3                           | 13            | 1                               | 2                              |
| 168  | ASSOCIATED BRITISH<br>FOODS PLC                           | Food Producers &<br>Processors       | 22.2%                   | FTSE 100  | 2                           | 9             | 0                               | 2                              |
| 168  | BARRATT DEVELOPMENTS<br>PLC                               | Construction &<br>Building Materials | 22.2%                   | FTSE 100  | 2                           | 9             | 0                               | 2                              |
| 168  | EASYJET PLC   | Leisure & Hotels                     | 22.2%                   | FTSE 100  | 2                           | 9             | 1                               | 1                              |
| 168  | MICRO FOCUS INTERNA-<br>TIONAL PLC                        | Software &<br>Computer Services      | 22.2%                   | FTSE 100  | 2                           | 9             | 0                               | 2                              |
| 168  | MONDI PLC   | Forestry & Paper                     | 22.2%                   | FTSE 100  | 2                           | 9             | 0                               | 2                              |
| 168  | POLYMETAL INTERNA-<br>TIONAL PLC                          | Mining                               | 22.2%                   | FTSE 100  | 2                           | 9             | 0                               | 2                              |
| 168  | RANDGOLD RESOURCES  | Mining                               | 22.2%                   | FTSE 100  | 2                           | 9             | 0                               | 2                              |
| 168  | SMITHS GROUP PLC  | Engineering &<br>Machinery           | 22.2%                   | FTSE 100  | 2                           | 9             | 0                               | 2                              |
| 168  | ST. JAMES'S PLACE PLC                                     | Life Assurance                       | 22.2%                   | FTSE 100  | 2                           | 9             | 0                               | 2                              |
| 168  | TAYLOR WIMPEY PLC   | Construction &<br>Building Materials | 22.2%                   | FTSE 100  | 2                           | 9             | 0                               | 2                              |
| 168  | AMEC FOSTER WHEELER<br>PLC (AMEC PLC prior to<br>11/2014) | Construction &<br>Building Materials | 22.2%                   | FTSE 250  | 2                           | 9             | 0                               | 2                              |
| 168  | BRITVIC PLC   | Beverages                            | 22.2%                   | FTSE 250  | 2                           | 9             | 0                               | 2                              |
| 168  | BTG PLC   | Pharmaceuticals<br>and Biotechnology | 22.2%                   | FTSE 250  | 2                           | 9             | 1                               | 1                              |
| 168  | COBHAM PLC  | Aerospace &<br>Defence               | 22.2%                   | FTSE 250  | 2                           | 9             | 0                               | 2                              |

| Rank | Company                       | Sector  | %<br>Women<br>Directors | FTSE List | Total<br>Women<br>Directors | Board<br>Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|-------------------------------|---|-------------------------|-----------|-----------------------------|---------------|---------------------------------|--------------------------------|
| 168  | DUNELM GROUP PLC              | General Retailers                             | 22.2%                   | FTSE 250  | 2                           | 9             | 0                               | 2                              |
| 168  | IMI PLC                       | Engineering &<br>Machinery                    | 22.2%                   | FTSE 250  | 2                           | 9             | 0                               | 2                              |
| 168  | IP GROUP PLC                  | Speciality & Other<br>Finance                 | 22.2%                   | FTSE 250  | 2                           | 9             | 0                               | 2                              |
| 168  | MARSTON'S PLC                 | Leisure & Hotels                              | 22.2%                   | FTSE 250  | 2                           | 9             | 0                               | 2                              |
| 168  | MEGGITT PLC                   | Aerospace &<br>Defence                        | 22.2%                   | FTSE 250  | 2                           | 9             | 0                               | 2                              |
| 168  | QINETIQ GROUP PLC             | Aerospace &<br>Defence                        | 22.2%                   | FTSE 250  | 2                           | 9             | 0                               | 2                              |
| 168  | RENISHAW PLC                  | Electronic<br>& Electrical<br>Equipment       | 22.2%                   | FTSE 250  | 2                           | 9             | 0                               | 2                              |
| 168  | SHAWBROOK GROUP PLC           | Speciality & Other<br>Finance                 | 22.2%                   | FTSE 250  | 2                           | 9             | 0                               | 2                              |
| 168  | SPIRE HEALTHCARE GROUP<br>PLC | Health  | 22.2%                   | FTSE 250  | 2                           | 9             | 0                               | 2                              |
| 168  | ST. MODWEN PROPERTIES<br>PLC  | Real Estate                                   | 22.2%                   | FTSE 250  | 2                           | 9             | 0                               | 2                              |
| 168  | SUPERGROUP PLC                | Clothing, Leisure<br>and Personal<br>Products | 22.2%                   | FTSE 250  | 2                           | 9             | 0                               | 2                              |
| 168  | WEIR GROUP PLC (The)          | Engineering &<br>Machinery                    | 22.2%                   | FTSE 250  | 2                           | 9             | 0                               | 2                              |
| 194  | AVIVA PLC                     | Life Assurance                                | 21.4%                   | FTSE 100  | 3                           | 14            | 0                               | 3                              |
| 194  | ROLLS-ROYCE HOLDINGS<br>PLC   | Aerospace &<br>Defence                        | 21.4%                   | FTSE 100  | 3                           | 14            | 0                               | 0.0%                           |
| 194  | SABMILLER PLC                 | Beverages                                     | 21.4%                   | FTSE 100  | 3                           | 14            | 0                               | 0.0%                           |
| 194  | STANDARD CHARTERED<br>PLC     | Banks   | 21.4%                   | FTSE 100  | 3                           | 14            | 0                               | 0.0%                           |
| 194  | BEAZLEY PLC                   | Insurance                                     | 21.4%                   | FTSE 250  | 3                           | 14            | 0                               | 0.0%                           |
| 199  | ANGLO AMERICAN PLC            | Mining  | 20%                     | FTSE 100  | 2                           | 10            | 0                               | 0.0%                           |
| 199  | GKN PLC                       | Automobiles &<br>Parts                        | 20%                     | FTSE 100  | 2                           | 10            | 0                               | 0.0%                           |
| 199  | HAMMERSON PLC                 | Real Estate                                   | 20%                     | FTSE 100  | 2                           | 10            | 0                               | 0.0%                           |
| 199  | INFORMA PLC                   | Media &<br>Entertainment                      | 20%                     | FTSE 100  | 2                           | 10            | 0                               | 0.0%                           |
| 199  | PADDY POWER BETFAIR<br>PLC    | Leisure & Hotels                              | 20%                     | FTSE 100  | 2                           | 10            | 0                               | 0.0%                           |
| 199  | SCHRODERS PLC                 | Speciality & Other<br>Finance                 | 20%                     | FTSE 100  | 2                           | 10            | 0                               | 0.0%                           |
| 199  | ALDERMORE GROUP PLC           | Banks   | 20%                     | FTSE 250  | 2                           | 10            | 0                               | 0.0%                           |
| 199  | ASSURA PLC                    | Real Estate                                   | 20%                     | FTSE 250  | 1                           | 5             | 0                               | 0.0%                           |

| Rank | Company                             | Sector                               | %<br>Women<br>Directors | FTSE List | Total<br>Women<br>Directors | Board<br>Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|-------------------------------------|--------------------------------------|-------------------------|-----------|-----------------------------|---------------|---------------------------------|--------------------------------|
| 199  | BANKERS INVESTMENT<br>TRUST PLC     | Investment<br>Companies              | 20%                     | FTSE 250  | 1                           | 5             | 0                               | 0.0%                           |
| 199  | BH MACRO LTD                        | Investment<br>Companies              | 20%                     | FTSE 250  | 1                           | 5             | 0                               | 0.0%                           |
| 199  | BRITISH EMPIRE TRUST PLC            | Investment<br>Companies              | 20%                     | FTSE 250  | 1                           | 5             | 0                               | 0.0%                           |
| 199  | FIDELITY EUROPEAN<br>VALUES PLC     | Investment<br>Companies              | 20%                     | FTSE 250  | 1                           | 5             | 0                               | 0.0%                           |
| 199  | GREENCOAT UK WIND PLC               | Investment<br>Companies              | 20%                     | FTSE 250  | 1                           | 5             | 0                               | 0.0%                           |
| 199  | INVESTEC PLC                        | Speciality & Other<br>Finance        | 20%                     | FTSE 250  | 3                           | 15            | 0                               | 0.0%                           |
| 199  | NCC GROUP PLC                       | Software &<br>Computer Services      | 20%                     | FTSE 250  | 1                           | 5             | 0                               | 0.0%                           |
| 199  | PETROFAC LTD                        | Oil & Gas                            | 20%                     | FTSE 250  | 2                           | 10            | 0                               | 0.0%                           |
| 199  | RIT CAPITAL PARTNERS PLC            | Investment<br>Companies              | 20%                     | FTSE 250  | 2                           | 10            | 0                               | 0.0%                           |
| 199  | SERCO GROUP PLC                     | Business Services                    | 20%                     | FTSE 250  | 2                           | 10            | 0                               | 0.0%                           |
| 199  | SPIRAX-SARCO<br>ENGINEERING PLC     | Engineering &<br>Machinery           | 20%                     | FTSE 250  | 2                           | 10            | 0                               | 0.0%                           |
| 199  | STAGECOACH GROUP PLC                | Transport                            | 20%                     | FTSE 250  | 2                           | 10            | 0                               | 0.0%                           |
| 199  | TR PROPERTY INVESTMENT<br>TRUST PLC | Real Estate                          | 20%                     | FTSE 250  | 1                           | 5             | 0                               | 0.0%                           |
| 199  | TRITAX BIG BOX REIT PLC             | Real Estate                          | 20%                     | FTSE 250  | 1                           | 5             | 0                               | 0.0%                           |
| 199  | UK COMMERCIAL<br>PROPERTY TRUST LTD | Real Estate                          | 20%                     | FTSE 250  | 1                           | 5             | 0                               | 1                              |
| 199  | WIZZ AIR HOLDINGS PLC               | Leisure & Hotels                     | 20%                     | FTSE 250  | 2                           | 10            | 0                               | 2                              |
| 199  | ZOOPLA PROPERTY GROUP<br>PLC        | Media &<br>Entertainment             | 20%                     | FTSE 250  | 2                           | 10            | 0                               | 2                              |
| 224  | BABCOCK INTERNATIONAL<br>GROUP PLC  | Business Services                    | 18.2%                   | FTSE 100  | 2                           | 11            | 0                               | 2                              |
| 224  | CENTRICA PLC                        | Utilities - Other                    | 18.2%                   | FTSE 100  | 2                           | 11            | 0                               | 2                              |
| 224  | HIKMA PHARMACEUTICALS               | Pharmaceuticals<br>and Biotechnology | 18.2%                   | FTSE 100  | 2                           | 11            | 0                               | 2                              |
| 224  | SKY PLC                             | Media &<br>Entertainment             | 18.2%                   | FTSE 100  | 2                           | 11            | 0                               | 2                              |
| 224  | NATIONAL EXPRESS<br>GROUP PLC       | Transport                            | 18.2%                   | FTSE 250  | 2                           | 11            | 0                               | 2                              |
| 224  | OCADO GROUP PLC                     | Food & Drink<br>Retailers            | 18.2%                   | FTSE 250  | 2                           | 11            | 0                               | 2                              |
| 224  | TULLOW OIL PLC                      | Oil & Gas                            | 18.2%                   | FTSE 250  | 2                           | 11            | 0                               | 2                              |
| 231  | ALLIED MINDS PLC                    | Speciality & Other<br>Finance        | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | BODYCOTE PLC                        | Engineering &<br>Machinery           | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |

| Rank | Company  | Sector                               | %<br>Women<br>Directors | FTSE List | Total<br>Women<br>Directors | Board<br>Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|--|--------------------------------------|-------------------------|-----------|-----------------------------|---------------|---------------------------------|--------------------------------|
| 231  | BOVIS HOMES GROUP PLC                                | Construction &<br>Building Materials | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | CITY OF LONDON<br>INVESTMENT TRUST PLC               | Investment<br>Companies              | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | CLS HLDGS PLC  | Real Estate                          | 16.7%                   | FTSE 250  | 2                           | 12            | 0                               | 2                              |
| 231  | DECHRA<br>PHARMACEUTICALS PLC                        | Pharmaceuticals<br>and Biotechnology | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | DIPLOMA PLC  | Diversified<br>Industrials           | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | EDINBURGH INVESTMENT<br>TRUST PLC                    | Investment<br>Companies              | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | F&C COMMERCIAL<br>PROPERTY TRUST LTD                 | Real Estate                          | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | FINSBURY GROWTH &<br>INCOME TRUST PLC                | Investment<br>Companies              | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | GALLIFORD TRY PLC                                    | Construction &<br>Building Materials | 16.7%                   | FTSE 250  | 2                           | 12            | 0                               | 2                              |
| 231  | GCP INFRASTRUCTURE<br>INVESTMENTS LTD                | Investment<br>Companies              | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | GENESIS EMERGING<br>MARKETS FUND LTD                 | Investment<br>Companies              | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | GO-AHEAD GROUP PLC                                   | Transport                            | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | GREENE KING PLC                                      | Leisure & Hotels                     | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | HILL & SMITH HLDGS PLC                               | Engineering &<br>Machinery           | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | INTERNATIONAL PUBLIC<br>PARTNERSHIPS LTD             | Investment<br>Companies              | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | JD SPORTS FASHION PLC                                | General Retailers                    | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | JOHN LAING<br>INFRASTRUCTURE FUND<br>LTD             | Investment<br>Companies              | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | JPMORGAN EMERGING<br>MARKETS INVESTMENT<br>TRUST PLC | Investment<br>Companies              | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | MARSHALLS PLC  | Construction &<br>Building Materials | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | MONKS INVESTMENT<br>TRUST PLC                        | Investment<br>Companies              | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | PERPETUAL INCOME &<br>GROWTH INVESTMENT<br>TRUST PLC | Investment<br>Companies              | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | PERSONAL ASSETS TRUST<br>PLC                         | Investment<br>Companies              | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | POLYPIPE GROUP PLC                                   | Construction &<br>Building Materials | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | SCOTTISH INVESTMENT<br>TRUST PLC                     | Investment<br>Companies              | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | SMURFIT KAPPA GROUP<br>PLC                           | Containers &<br>Packaging            | 16.7%                   | FTSE 250  | 2                           | 12            | 0                               | 2                              |

| Rank | Company                            | Sector                               | %<br>Women<br>Directors | FTSE List | Total<br>Women<br>Directors | Board<br>Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|------------------------------------|--------------------------------------|-------------------------|-----------|-----------------------------|---------------|---------------------------------|--------------------------------|
| 231  | SOFTCAT PLC                        | Software &<br>Computer Services      | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | SPORTS DIRECT<br>INTERNATIONAL PLC | General Retailers                    | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | TED BAKER PLC                      | General Retailers                    | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | TELECOM PLUS PLC                   | Telecommunication<br>Services        | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 231  | WORLDWIDE<br>HEALTHCARE TRUST PLC  | Investment<br>Companies              | 16.7%                   | FTSE 250  | 1                           | 6             | 0                               | 1                              |
| 263  | COCA-COLA HBC AG                   | Beverages                            | 15.4%                   | FTSE 100  | 2                           | 13            | 0                               | 2                              |
| 263  | DERWENT LONDON PLC                 | Real Estate                          | 15.4%                   | FTSE 250  | 2                           | 13            | 0                               | 2                              |
| 263  | HASTINGS GROUP<br>HOLDINGS PLC     | Insurance                            | 15.4%                   | FTSE 250  | 2                           | 13            | 0                               | 2                              |
| 266  | JOHNSON MATTHEY PLC                | Chemicals                            | 14.3%                   | FTSE 100  | 1                           | 7             | 0                               | 1                              |
| 266  | 3I INFRASTRUCTURE PLC              | Speciality & Other<br>Finance        | 14.3%                   | FTSE 250  | 1                           | 7             | 0                               | 1                              |
| 266  | AA PLC                             | Business Services                    | 14.3%                   | FTSE 250  | 1                           | 7             | 0                               | 1                              |
| 266  | ALLIANCE TRUST PLC                 | Investment<br>Companies              | 14.3%                   | FTSE 250  | 1                           | 7             | 0                               | 1                              |
| 266  | BALFOUR BEATTY PLC                 | Construction &<br>Building Materials | 14.3%                   | FTSE 250  | 1                           | 7             | 0                               | 1                              |
| 266  | BELLWAY PLC                        | Construction &<br>Building Materials | 14.3%                   | FTSE 250  | 1                           | 7             | 0                               | 1                              |
| 266  | CMC MARKETS PLC                    | Speciality & Other<br>Finance        | 14.3%                   | FTSE 250  | 1                           | 7             | 0                               | 1                              |
| 266  | CRANSWICK PLC                      | Food Producers &<br>Processors       | 14.3%                   | FTSE 250  | 1                           | 7             | 0                               | 1                              |
| 266  | DAIRY CREST GROUP PLC              | Food Producers &<br>Processors       | 14.3%                   | FTSE 250  | 1                           | 7             | 0                               | 1                              |
| 266  | DOMINO'S PIZZA GROUP<br>PLC        | Leisure & Hotels                     | 14.3%                   | FTSE 250  | 1                           | 7             | 0                               | 1                              |
| 266  | DRAX GROUP PLC                     | Electricity                          | 14.3%                   | FTSE 250  | 1                           | 7             | 1                               | 0                              |
| 266  | ENTERTAINMENT ONE<br>LTD           | Media &<br>Entertainment             | 14.3%                   | FTSE 250  | 1                           | 7             | 0                               | 1                              |
| 266  | ESSENTRA PLC                       | Business Services                    | 14.3%                   | FTSE 250  | 1                           | 7             | 0                               | 1                              |
| 266  | FIDESSA GROUP PLC                  | Software &<br>Computer Services      | 14.3%                   | FTSE 250  | 1                           | 7             | 0                               | 1                              |
| 266  | FISHER(JAMES)& SONS<br>PLC         | Transport                            | 14.3%                   | FTSE 250  | 1                           | 7             | 0                               | 1                              |
| 266  | GREAT PORTLAND<br>ESTATES PLC      | Real Estate                          | 14.3%                   | FTSE 250  | 1                           | 7             | 0                               | 1                              |
| 266  | HUNTING PLC                        | Oil & Gas                            | 14.3%                   | FTSE 250  | 1                           | 7             | 0                               | 1                              |
| 266  | JUST EAT PLC                       | Consumer Services                    | 14.3%                   | FTSE 250  | 1                           | 7             | 0                               | 1                              |

| Rank | Company                            | Sector                               | %<br>Women<br>Directors | FTSE List | Total<br>Women<br>Directors | Board<br>Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|------------------------------------|--------------------------------------|-------------------------|-----------|-----------------------------|---------------|---------------------------------|--------------------------------|
| 266  | MCCARTHY & STONE PLC               | Construction &<br>Building Materials | 14.3%                   | FTSE 250  | 1                           | 7             | 0                               | 1                              |
| 266  | MERCANTILE INVESTMENT<br>TRUST PLC | Investment<br>Companies              | 14.3%                   | FTSE 250  | 1                           | 7             | 0                               | 1                              |
| 266  | PLAYTECH PLC                       | Software &<br>Computer Services      | 14.3%                   | FTSE 250  | 1                           | 7             | 0                               | 1                              |
| 266  | SAVILLS PLC                        | Real Estate                          | 14.3%                   | FTSE 250  | 1                           | 7             | 0                               | 1                              |
| 266  | SSP GROUP PLC                      | Food Producers &<br>Processors       | 14.3%                   | FTSE 250  | 1                           | 7             | 1                               | 0                              |
| 266  | VESUVIUS PLC                       | Engineering &<br>Machinery           | 14.3%                   | FTSE 250  | 1                           | 7             | 0                               | 1                              |
| 266  | WORKSPACE GROUP PLC                | Real Estate                          | 14.3%                   | FTSE 250  | 1                           | 7             | 0                               | 1                              |
| 291  | GLENCORE PLC                       | Mining                               | 12.5%                   | FTSE 100  | 1                           | 8             | 0                               | 1                              |
| 291  | AO WORLD PLC                       | General Retailers                    | 12.5%                   | FTSE 250  | 1                           | 8             | 0                               | 1                              |
| 291  | ASHMORE GROUP PLC                  | Speciality & Other<br>Finance        | 12.5%                   | FTSE 250  | 1                           | 8             | 0                               | 1                              |
| 291  | AVEVA GROUP PLC                    | Software &<br>Computer Services      | 12.5%                   | FTSE 250  | 1                           | 8             | 0                               | 1                              |
| 291  | B&M EUROPEAN VALUE<br>RETAIL SA    | General Retailers                    | 12.5%                   | FTSE 250  | 1                           | 8             | 0                               | 1                              |
| 291  | BBA AVIATION PLC                   | Transport                            | 12.5%                   | FTSE 250  | 1                           | 8             | 0                               | 1                              |
| 291  | BGEO GROUP PLC                     | Banks                                | 12.5%                   | FTSE 250  | 1                           | 8             | 0                               | 1                              |
| 291  | COMPUTACENTER PLC                  | Software &<br>Computer Services      | 12.5%                   | FTSE 250  | 1                           | 8             | 0                               | 1                              |
| 291  | ELECTROCOMPONENTS<br>PLC           | Business Services                    | 12.5%                   | FTSE 250  | 1                           | 8             | 0                               | 1                              |
| 291  | ELEMENTIS PLC                      | Chemicals                            | 12.5%                   | FTSE 250  | 1                           | 8             | 0                               | 1                              |
| 291  | EVRAZ PLC                          | Steel & Other<br>Metals              | 12.5%                   | FTSE 250  | 1                           | 8             | 0                               | 1                              |
| 291  | GENUS PLC                          | Pharmaceuticals<br>and Biotechnology | 12.5%                   | FTSE 250  | 1                           | 8             | 0                               | 1                              |
| 291  | HOMESERVE PLC                      | Business Services                    | 12.5%                   | FTSE 250  | 1                           | 8             | 0                               | 1                              |
| 291  | HOWDEN JOINERY GROUP<br>PLC        | General Retailers                    | 12.5%                   | FTSE 250  | 1                           | 8             | 0                               | 1                              |
| 291  | INTERMEDIATE CAPITAL<br>GROUP PLC  | Speciality & Other<br>Finance        | 12.5%                   | FTSE 250  | 1                           | 8             | 0                               | 1                              |
| 291  | KAZ MINERALS PLC                   | Steel & Other<br>Metals              | 12.5%                   | FTSE 250  | 1                           | 8             | 0                               | 1                              |
| 291  | PARAGON GROUP OF<br>COMPANIES PLC  | Speciality & Other<br>Finance        | 12.5%                   | FTSE 250  | 1                           | 8             | 0                               | 1                              |
| 291  | PAYPOINT PLC                       | Business Services                    | 12.5%                   | FTSE 250  | 1                           | 8             | 0                               | 1                              |
| 291  | RANK GROUP PLC (THE)               | Leisure & Hotels                     | 12.5%                   | FTSE 250  | 1                           | 8             | 0                               | 1                              |

| Rank | Company   | Sector                                  | %<br>Women<br>Directors | FTSE List | Total<br>Women<br>Directors | Board<br>Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|---|---|-------------------------|-----------|-----------------------------|---------------|---------------------------------|--------------------------------|
| 291  | RIVERSTONE ENERGY LTD                                 | Investment<br>Companies                 | 12.5%                   | FTSE 250  | 1                           | 8             | 0                               | 1                              |
| 291  | TEMPLETON EMERGING<br>MARKETS INVESTMENT<br>TRUST PLC | Investment<br>Companies                 | 12.5%                   | FTSE 250  | 1                           | 8             | 0                               | 1                              |
| 291  | VEDANTA RESOURCES PLC                                 | Mining                                  | 12.5%                   | FTSE 250  | 1                           | 8             | 0                               | 1                              |
| 313  | EXPERIAN PLC  | Business Services                       | 11.1%                   | FTSE 100  | 1                           | 9             | 0                               | 1                              |
| 313  | ACACIA MINING PLC                                     | Mining                                  | 11.1%                   | FTSE 250  | 1                           | 9             | 0                               | 1                              |
| 313  | BARR(A.G.) PLC  | Beverages                               | 11.1%                   | FTSE 250  | 1                           | 9             | 0                               | 1                              |
| 313  | BIG YELLOW GROUP PLC                                  | Real Estate                             | 11.1%                   | FTSE 250  | 1                           | 9             | 0                               | 1                              |
| 313  | CAIRN ENERGY PLC                                      | Oil & Gas                               | 11.1%                   | FTSE 250  | 1                           | 9             | 0                               | 1                              |
| 313  | DIGNITY PLC   | Consumer Services                       | 11.1%                   | FTSE 250  | 1                           | 9             | 0                               | 1                              |
| 313  | FIRSTGROUP PLC  | Transport                               | 11.1%                   | FTSE 250  | 1                           | 9             | 0                               | 1                              |
| 313  | SOPHOS GROUP PLC                                      | Software &<br>Computer Services         | 11.1%                   | FTSE 250  | 1                           | 9             | 0                               | 1                              |
| 313  | SPECTRIS PLC  | Electronic<br>& Electrical<br>Equipment | 11.1%                   | FTSE 250  | 1                           | 9             | 0                               | 1                              |
| 313  | SYNTHOMER PLC   | Chemicals                               | 11.1%                   | FTSE 250  | 1                           | 9             | 0                               | 1                              |
| 313  | VECTURA GROUP PLC                                     | Pharmaceuticals<br>and Biotechnology    | 11.1%                   | FTSE 250  | 1                           | 9             | 0                               | 1                              |
| 324  | CALEDONIA INVESTMENTS<br>PLC                          | Investment<br>Companies                 | 10%                     | FTSE 250  | 1                           | 10            | 0                               | 1                              |
| 324  | CAPITAL & COUNTIES<br>PROPERTIES PLC                  | Real Estate                             | 10%                     | FTSE 250  | 1                           | 10            | 0                               | 1                              |
| 324  | MILLENNIUM &<br>COPTHORNE HOTELS PLC                  | Leisure & Hotels                        | 10%                     | FTSE 250  | 1                           | 10            | 0                               | 1                              |
| 324  | SEGRO PLC   | Real Estate                             | 10%                     | FTSE 250  | 1                           | 10            | 0                               | 1                              |
| 328  | ANTOFAGASTA PLC                                       | Mining                                  | 9.1%                    | FTSE 100  | 1                           | 11            | 0                               | 1                              |
| 328  | FRESNILLO PLC   | Mining                                  | 9.1%                    | FTSE 100  | 1                           | 11            | 0                               | 1                              |
| 328  | LONDON STOCK<br>EXCHANGE GROUP PLC                    | Speciality & Other<br>Finance           | 9.1%                    | FTSE 100  | 1                           | 11            | 0                               | 1                              |
| 328  | MEDICLINIC<br>INTERNATIONAL PLC                       | Health                                  | 9.1%                    | FTSE 100  | 1                           | 11            | 0                               | 1                              |
| 328  | LONDONMETRIC<br>PROPERTY PLC                          | Real Estate                             | 9.1%                    | FTSE 250  | 1                           | 11            | 0                               | 1                              |
| 328  | MAN GROUP PLC   | Speciality & Other<br>Finance           | 9.1%                    | FTSE 250  | 1                           | 11            | 0                               | 1                              |
| 328  | MITCHELLS & BUTLERS PLC                               | Leisure & Hotels                        | 9.1%                    | FTSE 250  | 1                           | 11            | 0                               | 1                              |
| 328  | REDEFINE INTERNATIONAL<br>PLC                         | Real Estate                             | 9.1%                    | FTSE 250  | 1                           | 11            | 0                               | 1                              |

| Rank | Company                                    | Sector                               | %<br>Women<br>Directors | FTSE List | Total<br>Women<br>Directors | Board<br>Size | Executive<br>Women<br>Directors | Non-<br>Executive<br>Directors |
|------|--|--------------------------------------|-------------------------|-----------|-----------------------------|---------------|---------------------------------|--------------------------------|
| 328  | REDEFINE INTERNATIONAL PLC                 | Real Estate                          | 9.1%                    | FTSE 250  | 1                           | 11            | 0                               | 1                              |
| 336  | JARDINE LLOYD<br>THOMPSON GROUP PLC        | Insurance                            | 8.3%                    | FTSE 250  | 1                           | 12            | 0                               | 1                              |
| 337  | JRP GROUP PLC                              | Speciality & Other<br>Finance        | 7.7%                    | FTSE 250  | 1                           | 13            | 0                               | 1                              |
| 338  | CENTAMIN PLC                               | Mining                               | 0%                      | FTSE 250  | 0                           | 6             | 0                               | 0                              |
| 338  | CLARKSON PLC                               | Transport                            | 0%                      | FTSE 250  | 0                           | 8             | 0                               | 0                              |
| 338  | DAEJAN HOLDINGS PLC                        | Real Estate                          | 0%                      | FTSE 250  | 0                           | 5             | 0                               | 0                              |
| 338  | ELECTRA PRIVATE EQUITY<br>PLC              | Investment<br>Companies              | 0%                      | FTSE 250  | 0                           | 6             | 0                               | 0                              |
| 338  | EUROMONEY<br>INSTITUTIONAL INVESTOR<br>PLC | Media &<br>Entertainment             | 0%                      | FTSE 250  | 0                           | 9             | 0                               | 0                              |
| 338  | *GRAFTON GROUP PLC                         | Construction &<br>Building Materials | 0%                      | FTSE 250  | 0                           | 8             | 0                               | 0                              |
| 338  | GVC HOLDINGS PLC                           | Leisure & Hotels                     | 0%                      | FTSE 250  | 0                           | 7             | 0                               | 0                              |
| 338  | HARBOURVEST GLOBAL<br>PRIVATE EQUITY LTD   | Investment<br>Companies              | 0%                      | FTSE 250  | 0                           | 7             | 0                               | 0                              |
| 338  | **HOCHSCHILD MINING<br>PLC                 | Mining                               | 0%                      | FTSE 250  | 0                           | 8             | 0                               | 0                              |
| 338  | ICAP PLC                                   | Speciality & Other<br>Finance        | 0%                      | FTSE 250  | 0                           | 6             | 0                               | 0                              |
| 338  | METRO BANK PLC                             | Banks                                | 0%                      | FTSE 250  | 0                           | 10            | 0                               | 0                              |
| 338  | PAYSAFE GROUP PLC                          | Speciality & Other<br>Finance        | 0%                      | FTSE 250  | 0                           | 7             | 0                               | 0                              |
| 338  | ULTRA ELECTRONICS<br>HLDGS PLC             | Aerospace &<br>Defence               | 0%                      | FTSE 250  | 0                           | 7             | 0                               | 0                              |

Source: BoardEx 1<sup>st</sup> October 2016

\*Grafton Group appointed Susan Murray as NED on the 14 October and are no longer an All-male board.

\*\*Hochschild Mining appointed Eileen Kamerick as NED on 1 November 2016 and are no longer an All-Male board.

## Appendix E

### Key Research and Additional Reading

### 2016

The Parker Review Committee, A Report into the Ethnic Diversity of UK Boards, November 2016 UBS, 'Women as a force for economic change', October 2016 The Pipeline. Women Count 2016, The Number and Value of Female Executives in the FTSE 350, March 2016 McKinsey, Women in the Workplace 2016, September 2016 Changing Places: Women on Boards, Oxford Brookes University, 30% Club, KPMG, September 2016 Catalyst, Women in the Workforce:UK, August 2016 Cranfield University - Female FTSE Board Report, July 2016 Catalyst, Statistical Overview of Women In The Workforce, April 2016 Equalities and Human Rights Commission – An inquiry into fairness, transparency and diversity in FTSE 350 board appointments, April 2016 Virgin Money & HM Treasury, Empowering Productivity – Harnessing the Talents of Women in the Financial Services, March 2016 Randstad, The Level Playing Field, UK Women and Pay Rises, March 2016 IMF Unlocking Female Employment Potential in Europe, Drivers and Benefits, March 2016 Government Equalities office – Mending the Gap, February 2016 Mercer, When Women Thrive, January 2016

New Financial, Counting Every Women 2016, measuring female representation on boards and executive committees in European Capital Markets, January 2016

Cracking The Code – View from the top: How CEOs are cracking the code on gender diversity within multinational organisations, December 2016 Women Corporate Directors & Spencer Stuart, WCD 2016 Global Board of Directors Survey

### 2015

Improving the Gender Balance on British Boards: Women on Boards Davies Review Five Year Summary, October 2015

McKinsey, Women in the Workplace, September 2015

Mckinsey and Company, The Power of Parity: How Advancing Women's Equality can add \$12 trillion to Global Growth, September 2015

Cranfield University School of Management, Linchpin – Men, Middle Managers and Gender Inclusive Leadership, September 2015 Everywoman and the Government Equalities Office, The Gender Pay Gap Matters Green Park, Green Park Leadership 10,000, Research on the senior management teams and the boards of UK's top companies by gender and ethnicity, Spring 2015

(Leeds Beckett University, Speech by Kirsty Bashforth, BP Head of Global Organisation Effectiveness on why diversity matters, why organisations and teams struggle with change and why women need to works at the 4 C's; Context, Clarity, Confidence and Choices, 5 May 2015) Cambridge Judge Business School/30% Club, Womenomics Today, April 2015

EY and the Investment Association, Board effectiveness — continuing the journey, April 2015

Cranfield University, The Female FTSE Board Report 2015, March 2015

Kings College London, Opening the Black Box of Board Appointments – Women's and Men's Route to the Boardroom, March 2015

Alison Maitland, A Gender Power Shift in the Making, February 2015

CIPD, Gender Diversity in the Boardroom: Reach for the Top, February 2015

EY, Women. Fast Forward. The Time for Gender Parity is Now, February 2015

PwC and DECC, Igniting change: building the pipeline of female leaders in energy, February 2015

Catalyst, New Global 2014 Catalyst Census: Women Board Directors, January 2015

### 2014

McKinsey. Unlocking the full potential of women at work. November 2014 McKinsey and Company: Diversity Matters, 19 November 2014 MSCI, Executive Summary and Governance Issue Report: 2014 Survey of Women on Boards, November 2014 Women's Business Council, Think Act report, November 2014 Cranfield, Women on Boards: Progress following the 2012 Corporate Governance Code, October 2014 Egon Zehnder, 2014 Egon Zehnder: European Board Diversity Analysis With Global Perspective, October 2014 OliverWyman, Women in Financial Services: From Evolution to Revolution, The Time is Now, October 2014 Thomson Reuters, Climb to the top – tracking gender diversity on corporate boards, October 2014 Credit Suisse Research Institute, Women in Senior Management, September 2014 EEF, Women in Manufacturing, September 2014 Green Park, Public Service Leadership 5000: A Review of Diversity in the UKs Public and Charities sectors, September 2014 McKinsey, Realising the power of talented Women, September 2014 Equality and Human Rights Commission, Appointments to Boards and Equality Law, July 2014

EY, Women on boards: global approaches to advancing diversity, July 2014 Business in the Community: Race for Opportunity, Race at the Top; A Review of BAME Leadership in the UK, June 2014 Women's Business Council, Maximising women's contribution to future economic growth: one year on, June 2014 Business in the Community and PWC, Opportunity Now: Project 28-40 The Report, March 2014 Charlotte Sweeney, Women on Boards: Voluntary Code for Executive Search Firms - Taking the NextStep, March 2014 The Female FTSE Board Report 2010: Crossing the Finish Line, March 2014 Cranfield School of Management, The Female FTSE Board Report 2014, March 2014 Harvard Business Review, Forgot about Balance – you Have to make choices, March 2014 KPMG/30% Club/YSC, Cracking the Code, March 2014 Recruitment and Employment Confederation (REC), Room at the top: women and the role of executive search, March 2014 Tomorrow's Company, Tomorrow's Global Leaders: How to build a culture that ensures women reach the top, March 2014 Accenture, Career Capital, February 2014 Green Park, Leadership 10,000 Report, February 2014 McKinsey, Forward Looking Boards, February 2014 PwC, Mining for Talent, February 2014 Spencer Stuart, UK Board Index 2014, February 2014 KPMG, Winning Hearts and minds: How CEOS talk about Gender Parity, January 2014

### **KPMG Connect On Board**

KPMG launched Connect On Board to encourage the business community to create greater diversity on boards. Connect On Board is an online platform designed to connect non-executive director (NEDs) candidates from a diverse talent pool with organisations seeking to build better boards. From the outset the vision for Connect On Board has been to help increase the visibility of first class executives who are ready for NED positions. If you are seeking a NED or looking for a NED role, visit www.kpmgconnectonboard.com and register your interest via the home page.



# www.ftsewomenleaders.com

